



# Think Like a Paramedic

25 Clinical Frameworks Every Student Paramedic Needs

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The Gap Between Knowing and Doing

## INTRODUCTION

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### Hi. I'm Hollie.

And before you go any further, I want to be straight with you.

This isn't a textbook. I'm not going to talk to you like one either. If you want dense clinical language and sentences that take three reads to understand - there are plenty of those. Go find one.

But if you're here, I'm guessing that's not actually your problem.

Your problem is something different. And I think I know exactly what it is.

You know the facts. You've revised. You can talk me through ABCDE. You know your JRCALC guidelines. You've sat through the lectures, highlighted the slides, passed the written assessments, and on paper you are doing absolutely fine.

But then you get on scene. And something happens.

The patient is in front of you, everything is real and loud and happening, and the facts - the ones you revised, the ones you know - they won't arrange themselves into anything useful. Your brain is full but your thinking feels empty. You find yourself moving through the motions without really knowing why you're doing them in that order. You get to the end of your assessment and you're not sure what you actually found. Your mentor asks you what you think is going on and your mind goes blank - not because you don't know anything, but because you don't know where to start.

That feeling - standing on scene, chest tight, aware that someone is watching you - that's not a knowledge gap.

That's a framework gap.

And here's the thing nobody tells you: it's not your fault. It's a gap in the way paramedic education is structured, and it affects almost every student who comes through it.



Let me explain what I mean.

Think about learning to drive. When you first got behind the wheel, there was an overwhelming amount of information coming at you all at once - the mirrors, the road, the other cars, the biting point, the speed, the indicators. Your brain couldn't process all of it simultaneously, so you stalled, you hesitated, you forgot to check your mirrors because you were busy thinking about the gears.

But over time, something shifted. The individual tasks started to become automatic. You stopped thinking about the clutch and started just using it. That freed up mental space to think about the road ahead. Then that became automatic too. And gradually, without really noticing, driving stopped being a conscious effort and became something you could do while holding a conversation.

What changed? Not your knowledge. You knew what a mirror was on day one. What changed was that the process became a structure - a framework your brain could run almost on autopilot, so your conscious thinking could focus on what actually needed attention.

Experienced paramedics work exactly the same way.

When a seasoned clinician walks on scene they're not running through a mental checklist one item at a time, frantically trying to remember what comes next. Their assessment is automatic. Their structure is built in. Which means their conscious brain is free to do the really important work - noticing the thing that doesn't fit, catching the detail that changes everything, making the clinical decision that textbooks can't make for them.

That's not talent. That's not years of secret knowledge. That's frameworks - and they're learnable.

Here's another way to think about it.

Imagine you gave someone every single ingredient for a perfect Sunday roast. The beef, the potatoes, the vegetables, the gravy, the herbs. Everything they need is right there on the counter in front of them.

But you never showed them how to cook.

They'd stand in that kitchen completely overwhelmed. Not because anything was missing - the ingredients are all there. But because nobody gave them the process. Nobody explained what goes in first, what temperature, what to watch for, how the whole thing fits together into something worth eating.

Now imagine giving that same person a structured recipe. Suddenly the kitchen makes sense. The ingredients haven't changed. The person hasn't changed. But now they know what to do with what they've got.

That's what happens to paramedic students all the time. Your degree loads you up with ingredients - anatomy, physiology, pharmacology, pathophysiology, protocols, guidelines - and then puts you on the back of an ambulance and expects the meal to appear. When it doesn't, students assume they just need more ingredients. They revise harder. They read more. They memorise more drug doses and more clinical definitions.

But that's not the problem. The kitchen is already full. What's missing is the recipe.

This book is the recipe.

Every chapter gives you one framework - one mental structure that experienced paramedics use to organise their thinking under pressure. Not a list of facts. Not more ingredients. A process - something your brain can reach for automatically when the situation is real and the pressure is on and the luxury of remembering everything in the right order has long gone.

I'll explain each framework the way I explain everything: in plain English, with analogies that actually stick, and without any jargon that isn't earning its place. If I use a clinical term you might not have come across, I'll tell you exactly what it means and why it matters. Nothing in this book should make you feel more confused than when you started.

I'll also be honest with you about something important - and I'd rather tell you now than leave it to the end.

Reading a framework once doesn't wire it in. Understanding something and truly owning it under pressure are two completely different things. You can read every page of this book, nod along, think yes, that makes sense - and still freeze on scene, because the gap between knowing and doing is real, and it doesn't close by itself.

What closes it is repetition. Deliberate practice. Running the frameworks again and again until they stop feeling like frameworks and start feeling like instinct.

By the end of this book, I'll tell you exactly how to do that - because it's the most important part of this whole process, and most students never get told it.

But first, let's start building your kitchen.

Ready? Turn the page.



## SECTION ONE

# Before You Touch the Patient

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Getting your head right before you get on scene.

This section covers the thinking that happens before you even open the ambulance door. Most students focus on what to do when they reach the patient. But experienced clinicians are already working - reading information, preparing their mindset, forming and discarding early impressions - long before first contact.

**Get this right and everything that follows becomes easier.**

### **Frameworks in this section:**

- 1 - The Job in Your Head
- 2 - Reading the Scene
- 3 - Your First Impression

# The Job in Your Head

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## WHAT IT IS

A discipline for using dispatch information to prepare your thinking - without letting it replace your thinking.

## WHY IT MATTERS

The call comes in. Control gives you an age, a location, a chief complaint. Maybe a bit more, maybe a lot less. And somewhere between the station and the scene, your brain starts building a picture.

That picture is useful. It means you are not arriving completely cold - you are thinking about what you might need, mentally preparing for what you might find. That is good clinical practice.

But here is where it quietly goes wrong.

By the time you pull up outside, that picture has often become a conclusion. You have decided what this job is. And the moment you have decided - without realising it - you start filtering everything you see and hear through that decision. Details that fit the picture get noticed. Details that do not fit get quietly ignored.

This is called confirmation bias. And it catches experienced paramedics out, let alone students. The job comes in as a 78-year-old with difficulty breathing and your brain is already thinking about pulmonary oedema before you have knocked on the door. Which means you might miss the empty medication packets on the table, the half-drunk bottle of wine, the fact that the neighbour looks more worried than the patient.

The dispatch information is a starting point. It is never the answer.

## HOW IT WORKS

Think of it like a weather forecast.

Before you leave the house in the morning, you check the forecast. It says rain. So you grab an umbrella - sensible, prepared, good thinking. But you do not cancel your plans entirely based on the forecast, and you do not spend the whole day convinced it is going to rain if the sun comes out.

The forecast informed your preparation. It did not determine your reality.

That is exactly how dispatch information should work. It tells you what to prepare for. It suggests what you might need. But the moment you step on scene, you start reading the actual weather - not the forecast.

The framework is simple: as you travel, use the information to prepare. Ask yourself what you might need, what the likely presentations are, what equipment should be immediately to hand. Let it shape your readiness. Then, as you arrive, consciously set it aside. Give yourself permission to find something completely different. Because sometimes you will.

### ON SCENE

You are travelling to a 45-year-old male, chest pain, started an hour ago. Classic cardiac picture forming in your head - GTN ready, 12-lead on the list, crew briefed.

You arrive. He is sitting at the kitchen table. His colour is good. He is calm. His wife mentions he has been moving furniture all morning. He points to a very specific spot on his chest wall that gets worse when he presses it.

The dispatch information was not wrong - chest pain is chest pain. But the scene is already telling you a different story. And you are only reading it because you arrived prepared to find anything, not just the thing Control told you.

### TRY IT

You are sent to a 65-year-old female, collapsed, unresponsive. On arrival she is sitting up in bed, alert, and slightly confused about why the ambulance is there. What did you prepare for on the way? What is the scene actually telling you? What three things do you want to find out first?



### PARAMIND SAYS

Running that scenario again in your head is good practice. Running fifty variations of it - different ages, different dispatch information, different scenes - is how this framework becomes instinct. That is exactly what Paramind is built for. Download it free and start practising today.

# Reading the Scene

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## WHAT IT IS

A structured way of taking in the environment, the bystanders, the mechanism and the hazards in the first thirty seconds - before you focus on the patient.

## WHY IT MATTERS

Every student knows they should check the scene is safe. It is one of the first things taught. But there is a difference between checking for obvious hazards and actually reading a scene - and that difference can change everything about how a job unfolds.

The patient is only part of the story. The scene is the rest of it. And most of the time, the scene is trying to tell you something.

A front door left wide open on a cold January morning. A kitchen that smells of alcohol at nine o'clock. Medication bottles lined up on the windowsill that do not match the age of the person in the chair. A child standing in the corner of the room who nobody has introduced. These details do not shout at you. They sit quietly in the background while you focus on the patient - and if you have not built the habit of actively reading the scene, you will walk right past all of them.

Experienced paramedics absorb scene information almost automatically. They are not consciously noting every detail - their brain has been trained, through repetition, to flag the things that matter. You can start building that same habit right now, with a framework.

## HOW IT WORKS

Think of yourself as a detective arriving at a scene. A good detective does not walk straight up to the body and stare at it. They stop in the doorway. They look at the whole room first. They are asking the scene questions before they ask anyone else.

You are doing the same thing. Before you reach the patient, you are scanning - and you are scanning in layers.

The first layer is safety. Not a box-tick, a genuine read. What is the environment? What are the risks? Is this safe enough to enter, or do I need to make it safer first?

The second layer is mechanism. What has happened here? Is there evidence of a fall, a collision, a medical episode? Does the scene tell a story that matches what Control told you - or does something not add up?

The third layer is context. Who else is here? How are bystanders behaving - distressed, absent, overly calm? Is the home well-kept or chaotic? Are there medications, alcohol, drug paraphernalia, signs of self-neglect? What does this environment tell you about this person's life?

The fourth layer is the patient at a distance. Before you are close enough to speak or touch, what can you see? What is their colour, their position, their level of engagement with you? Are they watching you come in or are they unaware of your arrival?

You are not looking for everything. You are looking for the things that do not fit.

### ON SCENE

You are called to a 40-year-old male, unwell. You arrive to find him sitting on the sofa, pale and sweaty. That is what Control told you and that is what you can see. But you have also clocked, in your first thirty seconds: three empty cans of strong lager on the coffee table, a sharps bin by the television, and his partner standing in the kitchen doorway with her arms folded, not making eye contact with anyone.

None of those details are your primary survey. But all of them are clinically relevant. The scene has already told you something about the complexity of this job - and you have not even taken a history yet.

### TRY IT

You arrive at a third-floor flat. The lift is broken. An elderly neighbour meets you at the entrance - they called because they have not seen the occupant, a 70-year-old woman, for three days. The door is unlocked. Before you go in: what are you looking for in the first thirty seconds? What would concern you? What would reassure you?



### PARAMIND SAYS

Scene reading is one of those skills that is almost impossible to practise from a textbook - you need scenarios, variety, and repetition. Paramind puts you in scene after scene and asks the questions your mentor would ask. Download it free and build the habit before your next placement.

# Your First Impression

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## WHAT IT IS

A framework for forming an immediate, instinct-driven judgement about how unwell a patient is - and understanding how to trust, test, and act on that judgement.

## WHY IT MATTERS

Ask any experienced paramedic and they will tell you they knew something was wrong before they could explain why. The colour was off. The breathing pattern did not look right. The patient was too still. Something just did not feel right.

Students hear this and assume it is experience they cannot yet have. But it is not magic - it is pattern recognition. And it is something you can start developing deliberately, right now, if you understand what is actually happening when that instinct fires.

Your brain is extraordinarily good at processing information quickly. Long before your conscious mind has run through an ABCDE, your brain has taken in skin colour, respiratory rate, muscle tone, eye contact, posture, facial expression, and dozens of other signals - and produced a summary. Sick or not sick. Something is wrong or everything is fine.

The problem is that students are often taught to distrust this instinct. You do not have the experience, you have not earned the gut feeling, you should work through your assessment properly and not jump to conclusions. There is truth in that caution. But dismissing your first impression entirely is also a mistake.

Your first impression is data. It is not a diagnosis. Treat it like evidence - test it, not ignore it.

## HOW IT WORKS

Think of your first impression as a smoke alarm.

A smoke alarm does not tell you where the fire is, how big it is, or what is burning. It does not give you a diagnosis. What it does is alert you that something needs investigating - right now, before you do anything else. It shifts your state from routine to urgent.

Your first impression works the same way. When something fires - when a patient looks wrong before you can explain why - that is your internal alarm going off. It does not tell you what is wrong. It tells you that something is wrong and that your assessment needs to reflect that urgency.

The framework has three steps.

First: notice. Actively pay attention to your first impression as you approach. What does your brain tell you in the first five seconds? Give it a word - sick, not sick, something is off, this is more complex than it looks.

Second: hold it. Do not act on it blindly, but do not dismiss it either. Keep it as a working hypothesis alongside whatever your assessment starts to tell you.

Third: test it. As you work through your assessment, you are actively checking your first impression against what you find. If the findings match - your alarm was right. If they do not - your alarm may have been wrong, or your assessment may be missing something.

The first impression that does not match the clinical picture is one of the most important signals in paramedic practice. It is worth pausing on.

### ON SCENE

You arrive to a 55-year-old female who called 999 complaining of feeling generally unwell. She opens the door herself, she is walking and talking, and she tells you she feels a bit dizzy and tired. On paper, this sounds like a low-acuity job.

But something fires. She is a strange colour - not obviously pale or grey, just not quite right. She is holding the door frame. She smiled when she answered but it did not reach her eyes.

Your first impression says: something is wrong here. So instead of a relaxed approach, you sit her down immediately and go straight to your assessment. Her blood pressure is 84 over 50. Her heart rate is 112. She has been bleeding internally for two days and assumed it was nothing.

The assessment found it. But the first impression made sure you were looking properly.

### TRY IT

You walk into a living room to find a 30-year-old male sitting on the floor with his back against the sofa. His girlfriend tells you he has had a panic attack. He is conscious and his eyes are open. What do you notice in the first five seconds? What would make your alarm fire - and what would reassure you that this is straightforward?

### PARAMIND SAYS

First impression is a skill you can practise - but only if you get enough repetitions. Paramind walks you through scenario after scenario and asks you to form and test your first impression before the clinical picture unfolds. Download it free and start training the instinct.





## SECTION TWO

# The Primary Survey

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Structured thinking for your first patient contact.

The primary survey is the first thing every paramedic student learns. It is also one of the most misunderstood. This section is not about teaching you ABCDE - you already know the letters. It is about teaching you why the structure exists, how to use it as a thinking tool rather than a checklist, and what to do when the patient in front of you does not cooperate with the version in the textbook.

**Most students run through ABCDE. Experienced clinicians think through it. There is a significant difference - and it starts here.**

**Frameworks in this section:**

4 - ABCDE - But Actually

5 - When ABCDE Breaks

## 6 - The Vital Signs Story

# ABCDE - But Actually

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## WHAT IT IS

A deeper understanding of why the ABCDE framework works in that specific order - and how to use it as a genuine thinking tool rather than a mechanical sequence.

## WHY IT MATTERS

You have known ABCDE since your first week. Airway, Breathing, Circulation, Disability, Exposure. You have recited it, been tested on it, and used it on placement. But here is a question most students cannot answer confidently:

Why is it in that order? Not what the letters stand for - why does Airway come before Breathing, and why does Breathing come before Circulation?

If you cannot answer that, you are using ABCDE as a mnemonic rather than a framework. And a mnemonic will get you through an exam. A framework will get you through a cardiac arrest at three in the morning when nothing is going to plan.

The order is not arbitrary. It is built on a single ruthless principle: deal with the thing most likely to kill your patient first. An unmanaged airway kills faster than compromised breathing. Compromised breathing kills faster than circulatory failure. Circulatory failure kills faster than an altered level of consciousness. The alphabet just happens to line up.

Understanding this changes how you work through the assessment. You are not ticking boxes - you are asking a question at each stage: is this killing my patient right now? If yes, deal with it before moving on. If no, note it and continue. You will come back.

## HOW IT WORKS

Think of ABCDE like a triage system for your own assessment.

Imagine a busy A&E department with five patients waiting. A good triage nurse does not see them in the order they arrived. They see them in the order they need to be seen - most critical first, because the patient in cubicle five who has been waiting the longest might be absolutely fine, while the patient who just walked in might be minutes from collapse.

ABCDE does the same thing, but inside a single patient. You are triaging problems in order of lethality. A is more lethal than B, B is more lethal than C, and so on. You work through them in order not because it is a rule, but because it is the most rational sequence for keeping someone alive.

This also means something important: when you find a problem, you do not abandon the patient to fetch equipment or inform your crewmate and then continue the assessment. You address the problem - or at least begin addressing it - before you move on. An airway that needs opening gets opened at A, not noted and revisited after you have finished E.

The framework within the framework is this: find it, fix it, move on.

### ON SCENE

You are assessing a 68-year-old male found slumped in his chair. As you reach A, you find his airway is partially obstructed - there is an audible gurgling sound on inspiration. You reposition his head and insert an airway adjunct. The gurgle resolves.

Now you move to B.

Not before. Not halfway through A while simultaneously checking his breathing rate. At A, because until that airway is clear, nothing else you find is as important. A student who notes the gurgle, moves through the assessment, and plans to come back to it has misunderstood the framework entirely.

Find it. Fix it. Move on.

### TRY IT

You are assessing a 45-year-old female following a road traffic collision. She is conscious and talking but clearly distressed. At C you find her radial pulse is weak and her skin is pale and clammy. What does the framework tell you to do at this point? Do you continue to D, or does C require your attention first? What are you looking for and what are you doing about it?



### PARAMIND SAYS

Understanding ABCDE is one thing. Applying it under pressure, when the patient is distressed and your mentor is watching and three things are wrong at once, is another. Paramind runs you through scenarios designed to test exactly this - scenarios where you have to make the call, not just recall the letters. Download it free.

# When ABCDE Breaks

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## WHAT IT IS

A framework for maintaining structured clinical thinking when a patient does not present in a way that fits the textbook - and your assessment starts to feel like it is falling apart.

## WHY IT MATTERS

Textbooks present patients cleanly. A patient with a problem at B has a problem at B. Your assessment flows logically from A through to E, you find the issue, you manage it, you document it, and everything makes sense.

Real patients are significantly less cooperative.

The patient who is fitting and vomiting simultaneously. The trauma patient who has an airway problem and an arterial bleed and is fighting you. The elderly patient with so many concurrent issues that every letter of ABCDE is lighting up at once. The patient who is so critically unwell that you will never reach E because A and C are consuming everything you have.

These jobs do not break ABCDE - but they do break a mechanical, linear application of it. And students who have only ever used the framework as a sequence rather than a structure are the ones who freeze when the sequence stops working.

ABCDE is not a conveyor belt. It is a priority system. When everything is happening at once, the priority system still holds - you just have to work it differently.

## HOW IT WORKS

Think of it like a juggler.

A novice juggler can keep one ball in the air. Give them three and they drop all of them. But an experienced juggler can manage multiple objects simultaneously - not because they are doing three things at once, but because they have learned to cycle attention rapidly and efficiently between each one, always returning to the most critical first.

When ABCDE appears to break, you are not abandoning the framework - you are juggling it. Your attention cycles through the priorities at speed, always returning to the most immediately life-threatening problem, always asking: is this still the most critical thing, or has something changed?

The practical tool is the dynamic reassessment loop. Instead of a linear A through to E, you run a continuous cycle: assess, intervene where critical, reassess, intervene

where critical, reassess. You are not trying to complete a checklist - you are trying to keep ahead of a deteriorating situation.

Alongside this, you call for help earlier than feels comfortable. Students often wait until they are certain things are bad before escalating. Experienced clinicians escalate when things are heading in a direction they do not like. The difference is sometimes the patient's life.

Finally - and this is important - you communicate. When you are managing a genuinely complex patient, your crewmate needs to know what you know. Not a full debrief in the middle of the job, but short, clear, closed-loop communication: what you have found, what you are doing, what you need. That is Framework 21, and it is worth reading alongside this one.

### ON SCENE

You are on scene with a 72-year-old male in cardiac arrest. You are doing compressions. Your crewmate is managing the airway. The defibrillator is charging. The patient's wife is in the doorway asking if her husband is going to be all right.

ABCDE has not broken. But you are not working through it linearly. A and C are being managed simultaneously by two people. D is not relevant yet. You are cycling - compressions, rhythm check, airway, rhythm check - in a continuous loop, always returning to the most critical intervention.

The framework is still there. It is just running faster, and with more people, and on a loop rather than a line.

### TRY IT

You arrive to a 19-year-old male who has been assaulted. He is conscious but agitated and combative. He has a visible wound to his left thigh that is bleeding heavily. His breathing is fast and noisy. He will not let you near him. What are your immediate priorities? How do you apply the framework when your patient is actively preventing you from assessing them?



### PARAMIND SAYS

The jobs that break your structure are the ones you learn the most from - but only if you have a structure to break in the first place. Paramind puts you in the difficult scenarios, not just the straightforward ones. Download it free and start practising the jobs that really test you.

# The Vital Signs Story

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## WHAT IT IS

A framework for reading a set of observations as a connected clinical narrative - not as a collection of individual numbers to be recorded and moved on from.

## WHY IT MATTERS

Ask a student what a heart rate of 118 means and they will tell you it is tachycardic. Ask them what a heart rate of 118 combined with a blood pressure of 96 over 64, a respiratory rate of 24, pale clammy skin and a GCS of 14 means - and that is a different question entirely.

Vital signs do not exist in isolation. They are a conversation your patient's body is having with you. Each individual value tells you something. But the relationship between them tells you far more.

Students are often taught to record observations and report them accurately. That is necessary and correct. But there is a step beyond accurate recording that separates a developing clinician from an experienced one: interpretation. Not just what the numbers are, but what story they are telling together, whether that story is getting better or worse, and what it means for the decision you are about to make.

A single set of obs is a snapshot. A second set of obs is a direction of travel. The direction of travel matters more than the number.

## HOW IT WORKS

Think of vital signs like the dashboard of a car.

If you glance at your dashboard and the fuel light is on, that is useful information. But if the fuel light is on, the temperature gauge is climbing, and the oil warning has just appeared - that is a different situation entirely. Each warning light on its own might have an innocent explanation. All of them together tell you to pull over immediately.

Your patient's vital signs work the same way. You are not looking at individual gauges - you are reading the whole dashboard. And you are watching it over time, because a temperature gauge that was fine ten minutes ago and is now in the red is more alarming than one that has been sitting at the same level for an hour.

The framework has three questions to ask of any set of observations.

First: do these numbers make sense together? A heart rate and blood pressure that are moving in opposite directions - rate climbing, pressure falling - tells you something specific about what the body is trying to compensate for. Values that all

look mildly abnormal but are all pointing in the same direction are often more concerning than a single value that looks alarming in isolation.

Second: what is the trend? One set of obs is information. Two sets of obs is a direction. Three sets of obs is a story. Always ask: is my patient getting better, staying the same, or deteriorating? If the numbers looked concerning ten minutes ago and now they look worse, that is a patient who needs to be moving.

Third: do the numbers match what I can see? Vital signs and clinical appearance should broadly agree. When they do not - when a patient looks terrible but their obs are holding, or when a patient seems comfortable but their numbers are alarming - that discrepancy is itself a clinical finding. It needs an explanation.

### ON SCENE

You are with a 58-year-old female who called 999 feeling generally unwell. Your first set of observations: heart rate 102, blood pressure 108 over 70, respiratory rate 20, SpO2 96% on air, temperature 38.9. Individually, each value is mildly abnormal. Nothing is catastrophically wrong.

But read the dashboard. Mildly raised heart rate, mildly low blood pressure, mildly raised respiratory rate, mildly raised temperature. Every single value is pointing in the same direction. The body is working hard. Something is driving this.

You take a second set ten minutes later. Heart rate 110. Blood pressure 102 over 66. Respiratory rate 22.

Now you have a direction of travel. The story this patient's body is telling is getting louder. This is a patient who needs hospital, not a patient who needs reassurance.

### TRY IT

You are assessing a 35-year-old male who has taken an unknown quantity of paracetamol approximately four hours ago. He is alert and talking. He tells you he feels fine and does not want to go to hospital. His observations: heart rate 88, blood pressure 124 over 78, respiratory rate 16, SpO2 99%, temperature 36.8. Everything looks normal. What does the vital signs story tell you here? What are you looking for over time, and how does this change your clinical decision?



### PARAMIND SAYS

Reading vital signs as a story rather than a list is a skill that develops with exposure to hundreds of different presentations. Paramind gives you that exposure - varied patients, varied obs, varied directions of travel - so you start to see the patterns before you encounter them for real. Download it free.





## SECTION THREE

# History Taking

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Getting the right information, in the right order, from any patient.

History taking is one of those skills that looks deceptively simple from the outside. The patient talks, you listen, you write it down. But ask any experienced clinician and they will tell you that a really well-taken history is an art form - and that the difference between a student who collects information and a clinician who takes a history is significant.

This section gives you the frameworks that turn a conversation into a clinical tool. Whether the patient is giving you everything, giving you nothing, or giving you something that does not quite add up - there is a structure for that.

**The history is often where the diagnosis lives. Learn to take one properly and everything else becomes easier.**

**Frameworks in this section:**

- 7 - SAMPLE Done Properly
- 8 - SOCRATES - The Pain Conversation
- 9 - The Reluctant Patient

## Framework 7

# SAMPLE Done Properly

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### WHAT IT IS

A framework for taking a structured patient history that actually tells you something clinically useful - rather than just filling boxes on a form.

### WHY IT MATTERS

SAMPLE is one of the first mnemonics any paramedic student learns. Signs and Symptoms, Allergies, Medications, Past medical history, Last meal, Events leading up to this. It is simple, it is memorable, and it gives you a structure to hang the history on.

But here is the problem: most students use SAMPLE as a data collection exercise. They go through the letters, they record the answers, and they move on. The form is complete. The boxes are ticked. And yet they have learned remarkably little about the person in front of them.

There is a significant difference between asking someone what medications they are on and actually thinking about what those medications tell you. There is a difference between recording a past medical history and understanding which parts of it are relevant to today. There is a difference between noting when symptoms started and genuinely exploring the story of how this person ended up calling 999.

SAMPLE is a framework for thinking, not a form for filing. The letters are a prompt, not a destination.

The students who take excellent histories are not the ones who remember the letters most reliably. They are the ones who listen to the answers and follow the threads.

### HOW IT WORKS

Think of SAMPLE as a map rather than a route.

If you give someone a map and ask them to get from one place to another, there is a direct route - and there are also side roads, shortcuts, and interesting detours that the map does not explicitly label but a good navigator knows to explore. The route gets you there. The navigation gets you there with more useful information along the way.

SAMPLE gives you the map. Following the threads is the navigation.

When a patient tells you they take ramipril, bisoprolol and furosemide - that is not just a list of medications. That is a patient who almost certainly has a cardiac history. It changes what you are looking for, what questions you ask next, and how you interpret the vital signs you just recorded. That medication list is a thread. Follow it.

When a patient tells you their chest pain started three hours ago - that is not just a timestamp. Three hours is a significant number for a potential STEMI. When did they last feel completely normal? What were they doing when it started? Have they had anything like this before? Those are the threads hiding inside the E of SAMPLE, and they do not appear if you treat E as a single box to fill.

The framework within the framework is this: for every answer a patient gives you, ask yourself one question before you move on. Does this change what I think is happening? If the answer is yes, stay on this thread. If no, move forward. SAMPLE gives you the structure. Your clinical thinking does the rest.

### ON SCENE

You are with a 71-year-old male with increasing breathlessness over the past two days. He tells you his medications are atorvastatin, metformin, and ramipril. He has a past history of type 2 diabetes and hypertension. No known allergies.

A student records this accurately and moves to last meal.

A clinician stops at medications. Atorvastatin - he has a cardiovascular risk profile. Metformin - type 2 diabetes confirmed, but is his renal function okay given the ramipril and the fact that he looks like he might be in early heart failure? Ramipril - antihypertensive, but also used in heart failure management. Is this a patient who already has a cardiac diagnosis they have not mentioned yet?

Two seconds of thinking, three threads to follow. The history just got significantly more useful.

### TRY IT

A 58-year-old female called 999 feeling generally unwell for 24 hours. She tells you she takes levothyroxine and sertraline, has a history of depression and thyroid problems, and that her symptoms started after a busy week at work. Using the framework: what threads are hiding in this history? What does her medication list tell you beyond the obvious? What do you want to know next - and why?



### PARAMIND SAYS

In Paramind's Scenarios, every patient you meet has a history to take - and Hollie will push back if your questions are too superficial. Use the Full History (SAMPLE) action on scene and practise following the threads, not just collecting the answers. The more histories you take in a safe environment, the sharper your real ones become. Download Paramind free and start today.

# SOCRATES - The Pain Conversation

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## WHAT IT IS

A structured framework for exploring pain that gives you a complete clinical picture - and helps patients articulate something they often struggle to describe.

## WHY IT MATTERS

Pain is the most common reason people call 999. And yet pain is also one of the most subjective, variable, and poorly described symptoms in clinical practice. Ask someone to describe their pain and you will frequently get one of three responses: it hurts, it really hurts, or a slightly confused silence.

The difficulty is not that patients are being unhelpful. It is that most people have no framework for describing pain accurately. They experience it as a single overwhelming sensation, and when asked to break it down they simply do not know where to start.

Your job is to give them the framework they are missing. SOCRATES does that. Not as a rapid-fire interrogation, but as a guided conversation that draws out the information you need while making the patient feel genuinely heard.

Site, Onset, Character, Radiation, Associated symptoms, Timing, Exacerbating and relieving factors, Severity. Eight questions. One complete clinical picture.

Each element of SOCRATES is not just gathering data for its own sake. Each answer is a clinical discriminator - it helps you distinguish between presentations that might initially look similar and guides you towards or away from specific diagnoses. The character of a pain alone can be profoundly informative. Crushing, tight, burning, stabbing, dull, colicky - these are not just descriptive words. They are clinical signals.

## HOW IT WORKS

Think of SOCRATES as a sculptor's toolkit rather than a form to complete.

A sculptor does not reach into a bag and pull out tools in a fixed order regardless of what the material needs. They read the material first, then choose the tool that is most useful at that moment. Sometimes they revisit a tool they used earlier because the work has evolved and a second pass will reveal something new.

You use SOCRATES the same way. The eight elements give you the toolkit. But you are not working through them rigidly from S to S regardless of what the patient tells you. You are following the conversation, using each element as the clinical moment calls for it, and circling back when an answer raises a new question.

In practice, a well-run SOCRATES conversation feels like a natural dialogue rather than a questionnaire. The patient should feel like you are genuinely curious about their pain - because you are. Your curiosity is what draws out the detail that a rigid, formulaic approach would miss.

Severity deserves a specific mention. The one-to-ten scale is useful, but it has limits. A patient who says eight and is sitting calmly reading a magazine is giving you different information to a patient who says eight and is writhing and unable to speak in full sentences. The number is one data point. The presentation is another. When they diverge - that divergence is itself clinically meaningful.

### ON SCENE

You are with a 52-year-old male with chest pain. He describes it as a tightness across his chest. It started forty minutes ago while he was sitting watching television - so not exertional onset, which is worth noting. It is not radiating anywhere. He has no associated breathlessness, nausea or sweating. He rates it six out of ten. Nothing makes it better or worse.

That SOCRATES has given you something useful. The character - tightness - is consistent with a cardiac cause. The onset at rest is significant. The absence of radiation and associated symptoms is mildly reassuring but does not rule anything out. The stable severity suggests it has not escalated, but it has also not resolved.

You now have a clinical picture, not just a complaint. Every element contributed something. None of it was wasted.

### TRY IT

A 34-year-old female calls 999 with abdominal pain. She describes it as coming in waves, centred around her belly button, and says it has been getting worse over the past six hours. She looks pale and is struggling to get comfortable. Work through SOCRATES in your head. What does each element tell you? What are the key discriminators here, and what are you moving towards or away from as a working impression?

### PARAMIND SAYS



Paramind's Scenarios include a dedicated Pain Assessment (SOCRATES) action on every patient you see. Work through it, get Hollie's feedback on the questions you asked and the ones you missed, and build the habit of treating pain as a conversation rather than a score out of ten. The more you practise it safely, the more natural it becomes when it is real. Download Paramind free.

# The Reluctant Patient

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## WHAT IT IS

A framework for maintaining a structured, effective clinical approach when a patient is confused, frightened, non-communicative, or actively resistant - and the standard history-taking approach has stopped working.

## WHY IT MATTERS

The frameworks in this section so far have assumed something fairly significant: that the patient can and will engage with you. That they will answer your questions, describe their symptoms, and give you what you need to build a clinical picture.

Many of them will. Some of them absolutely will not.

The confused elderly patient who cannot tell you their name, let alone their medical history. The patient in significant pain who can only respond in single words. The patient who is frightened and convinced that going to hospital means something terrible is about to happen. The patient who is intoxicated, or in a mental health crisis, or who simply does not trust you yet. The patient who is so acutely unwell that communication is not possible at all.

These patients do not have histories that are unavailable. They have histories that require a different approach to access. And a student who only knows how to take a history from a cooperative patient is going to struggle with a significant proportion of the people they meet on the road.

When the front door is closed, you do not abandon the house. You look for another way in.

## HOW IT WORKS

Think of yourself as someone trying to complete a jigsaw puzzle when half the pieces are missing from the box.

You cannot force the missing pieces to appear. But you can work with what you have - building what you can from the pieces in front of you, identifying the gaps, and using the picture on the box lid to make intelligent inferences about what might fill them.

With a reluctant or unable patient, your history comes from four sources rather than one.

The first source is the patient themselves - whatever they can give you, in whatever form. Even a confused patient can often tell you something. Where does it hurt? Can

you show me? Have you taken anything today? Short questions, simple language, yes or no where possible. Do not abandon the patient as a source of information just because the full history is unavailable.

The second source is the people around them. Family members, carers, neighbours, bystanders. These people often know things about the patient that are clinically invaluable - medical history, usual medications, baseline behaviour, what changed and when. Ask them directly, ask them separately if necessary, and weight their information carefully. A daughter who says her mum has not been this confused before is giving you a very different picture to one who says she is always like this.

The third source is the environment. The medication bottles on the shelf, the GP letter on the kitchen table, the medical alert bracelet, the hospital discharge summary tucked behind the clock. The scene is often carrying the history the patient cannot give you. You found this instinctively in Framework 2 - here it becomes clinically essential.

The fourth source is your own clinical assessment. When the history is unavailable, the examination and observations carry more weight. What does the body tell you? What do the vital signs suggest? What does the physical examination reveal? Build your clinical picture from the bottom up when you cannot build it from the top down.

### ON SCENE

You are called to an 84-year-old female found on the floor by her carer. She is conscious but acutely confused - she cannot tell you her name or what day it is. She is distressed and pulling at your hand.

Your standard history approach is immediately limited. So you shift.

You ask the carer: when did she last seem herself? What is her baseline cognition? Does she have any known medical history? Is she on any medications - and are any missing from the box?

You scan the environment: there is a medication organiser on the table. Monday through Sunday. Today is Thursday. Monday, Tuesday and Wednesday compartments are all still full. Untouched. She has not taken her medications since the weekend.

You examine her: she is warm, her skin is dry, her urine smells offensive through her clothing.

You now have a clinical picture - probable urinary tract infection with secondary acute confusion in an elderly woman with polypharmacy - and you built it almost entirely without a direct history from the patient. The framework got you there.

### TRY IT

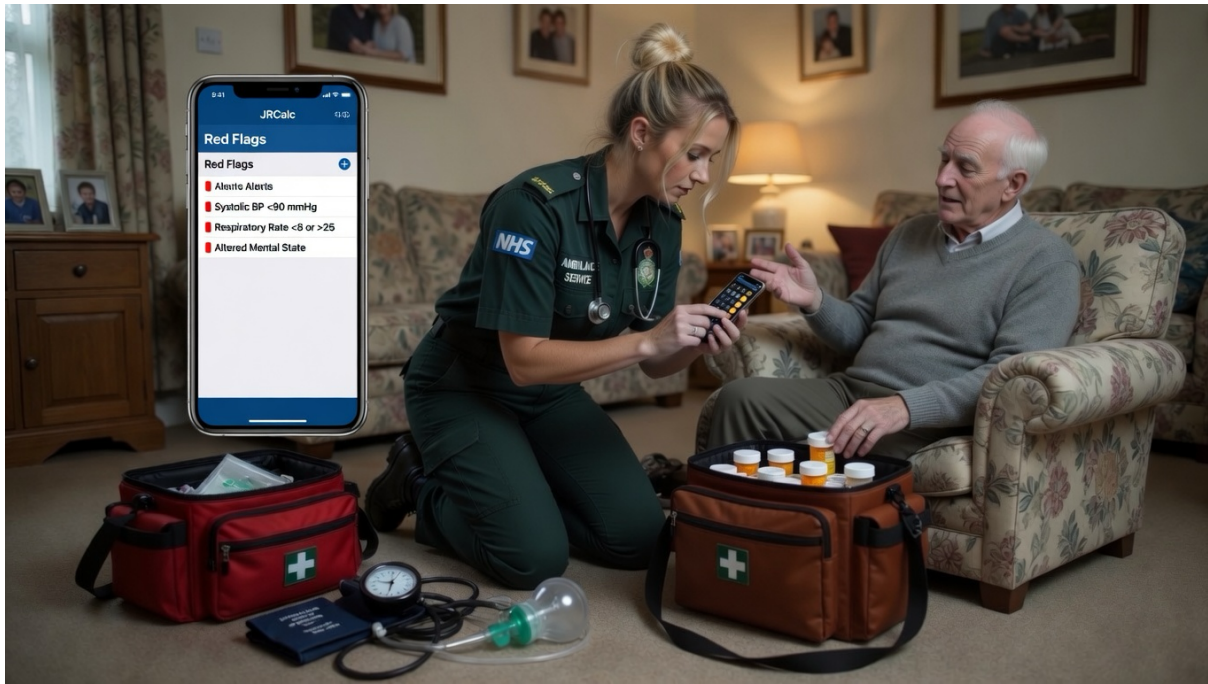
You arrive to a 28-year-old male sitting in a stairwell. He has been reported as acting strangely. He will not make eye contact and has not spoken since you arrived. He has no visible injuries. Using the four sources: what can the

patient give you? What do you look for in the environment? Who else might be a source of information? What does your clinical assessment tell you in the absence of a history?



### PARAMIND SAYS

Ask Hollie to roleplay a reluctant patient with you - a confused elderly patient, a frightened teenager, a patient in mental health crisis. Tell her the scenario and ask her to respond as the patient would. It is one of the most useful ways to practise this framework because it forces you to adapt in real time, not just read about adapting. You can do this for free in the Paramind chat. Download it and give it a try.



## SECTION FOUR

# Clinical Thinking

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Moving from information to decisions. The previous sections have been about gathering - reading scenes, taking histories, and recording observations. This section is about what you do with what you have gathered. How you turn raw information into a clinical picture. How you generate possibilities, test them, identify the things that change everything, and check that your own thinking is not leading you somewhere dangerous.

This is the part of paramedic practice that is hardest to teach and hardest to learn - because it is genuinely invisible. You cannot watch an experienced clinician think. You can only watch what they do as a result of thinking. These four frameworks are an attempt to make that invisible process visible. **This is where good paramedics are made.**

### Frameworks in this section:

- 10 - Spot the Pattern
- 11 - The Differential Mindset
- 12 - Red Flags and Safety Netting
- 13 - What Am I Missing?

# Spot the Pattern

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## WHAT IT IS

A framework for understanding how clinical pattern recognition actually develops - and how to accelerate it deliberately rather than waiting for years of experience to build it passively.

## WHY IT MATTERS

Ask an experienced paramedic how they knew something was wrong and they will often struggle to give you a precise answer. They just knew. The picture felt familiar. Something clicked.

This is pattern recognition - and it is one of the most powerful cognitive tools in clinical practice. It is also one of the most misunderstood, because students often assume it is something that either appears naturally after years on the road or it does not. That it cannot be taught.

It can. But only if you understand what it actually is.

Pattern recognition is not memory. It is not a list of presentations stored in your brain that you scroll through until you find a match. It is something subtler and more sophisticated than that. It is the result of your brain having seen enough variations of a presentation that it has built an internal template - a felt sense of what that condition looks, sounds, and behaves like. And when reality matches the template, the recognition happens almost instantaneously, before conscious analysis has even begun.

Pattern recognition is not what you know. It is what you have seen often enough for your brain to have built a template. Templates are built through repetition.

The implication of this is important and practical: if pattern recognition is built through exposure, then the more clinical presentations you see and think carefully about, the faster your templates develop. And critically - exposure does not have to be real. Your brain builds templates from deliberate, focused practice just as effectively as from live experience. Which means you can accelerate pattern recognition before you ever set foot on an ambulance.

## HOW IT WORKS

Think of it like learning a language.

When you first encounter a foreign language, every word sounds the same - an undifferentiated stream of sounds you cannot parse. But as you hear it more, individual words start to emerge from the stream. Then phrases. Then meaning. At

no point do you consciously memorise every phoneme. Your brain builds the pattern over time, through repeated exposure, until the language starts to sound the way it sounds to a native speaker - structured, recognisable, meaningful.

Clinical presentations work the same way. When you are new, chest pain sounds like chest pain. Everything is an undifferentiated stream of symptoms. But with exposure, the presentations start to separate out. The tight, crushing cardiac chest pain that is worse on exertion begins to feel different from the sharp, positional pleuritic pain that the patient can reproduce by pressing on their chest wall. Not because you looked up the differences, but because your brain has now seen enough of both to have built a template for each.

The framework is about making your exposure as deliberate as possible. When you see a presentation - on placement, in a scenario, in a case study - do not just record what happened. Ask yourself: what was the pattern here? What combination of features made this presentation what it was? If I saw this again, what would I recognise first? What was the single most important clinical signal that pointed me in the right direction?

Write it down. Reflect on it. That reflection is the deliberate practice that turns passive exposure into active template-building.

### ON SCENE

You are called to a 67-year-old male with sudden onset severe headache. He describes it as the worst headache of his life, starting abruptly while he was reading. He vomited once. He looks pale and is unusually quiet.

If you have a template for subarachnoid haemorrhage, something fires immediately. Thunderclap headache. Sudden onset. Worst of life. Associated vomiting. Patient who looks more unwell than their current observations might suggest.

If you do not have that template yet, you have a headache with vomiting and an unremarkable set of obs. The clinical urgency may not be apparent.

The difference between those two responses is not knowledge - both clinicians could look up subarachnoid haemorrhage and describe it accurately. The difference is the template. And the template is built through deliberate, repeated exposure to presentations like this one.

### TRY IT

Think about the last clinical presentation you encountered - on placement, in a lecture, or in a case study. What were the key features that made it what it was? If you had to describe the pattern of that presentation in three words, what would they be? Now think: if you saw those three features together in a patient, would you recognise them? If not - what do you need to see more of?



## PARAMIND SAYS

Paramind's Flashcard decks are built specifically to accelerate pattern recognition. Four hundred clinical cards across eight decks, using spaced repetition to make sure the presentations you find hardest come back more often until the template sticks. The more cards you work through, the faster the patterns become automatic. Start with the free decks today - download Paramind and open the Flashcards.

## Framework 11

# The Differential Mindset

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### WHAT IT IS

A framework for generating and systematically testing multiple possible explanations for a presentation - rather than locking onto the first diagnosis that fits and building your assessment around it.

### WHY IT MATTERS

The most dangerous moment in clinical decision-making is not when you have no idea what is going on. It is when you have a perfectly reasonable idea and you stop looking for alternatives.

Fixating on a single diagnosis early - before the full clinical picture has emerged - is one of the most well-documented sources of error in prehospital care. It has a name: premature closure. And it is not a student problem. It affects experienced clinicians. It affects consultants. It affects anyone who is working quickly, under pressure, with incomplete information - which is to say, everyone in prehospital care, all of the time.

The antidote is not to avoid forming early impressions. Early impressions are useful - they focus your assessment and guide your questioning. The antidote is to hold those impressions lightly, continue generating alternatives, and actively look for the evidence that would tell you your first impression was wrong.

Generate possibilities. Test them honestly. Resist the comfort of the first answer that fits.

### HOW IT WORKS

Think of yourself as a detective who has been trained to distrust their own hunches.

A good detective forms a theory early. They cannot help it - the mind looks for patterns and the pattern produces a suspect. But a good detective then does something disciplined and uncomfortable: they actively try to prove themselves

wrong. They look for evidence that contradicts the theory. They consider who else might have done it. They hold two or three possibilities simultaneously and let the evidence - not the hunch - determine which one survives.

The differential mindset works exactly the same way. When a presentation suggests a likely cause, you note it - and then you generate at least two or three alternatives. Not because the first is wrong, but because the discipline of generating alternatives keeps your assessment genuinely open rather than performatively open.

In practice, the framework has three questions to ask at the point of forming an impression.

First: what else could this be? Not what is it most likely to be - you already have that answer. What are the other realistic possibilities, including the ones that are less common but significantly more dangerous if missed?

Second: what would I expect to find if my first impression is correct - and what would I expect to find if it is not? This is the key question. It tells you exactly what evidence to look for and gives you a clear test. If the clinical findings match your first impression, confidence increases. If they do not, you have a reason to reconsider before you commit.

Third: what is the most dangerous thing this could be? Not the most likely - the most dangerous. If there is a serious diagnosis on the list, even a less probable one, make sure your assessment has explicitly looked for and addressed it. Ruling out the dangerous option is as important as confirming the probable one.

## ON SCENE

You are called to a 44-year-old female with left-sided chest pain and breathlessness, onset two hours ago. She has no cardiac history. First impression: possible pulmonary embolism given the presentation and demographics.

Now apply the framework.

What else could this be? Pleurisy. Musculoskeletal chest pain. Pneumothorax. Pericarditis. Anxiety. Atypical cardiac presentation - women frequently present atypically and a cardiac cause should never be dismissed on the basis of age and gender alone.

What would rule in or out a PE? Recent immobility, long-haul travel, surgery, combined oral contraceptive pill use, calf pain or swelling, tachycardia disproportionate to the pain, low oxygen saturations. You are now looking for these specifically.

What is the most dangerous possibility? Tension pneumothorax if the breathlessness deteriorates rapidly. Massive PE. Atypical STEMI. These are on your radar even if the presentation does not immediately scream them.

You have not abandoned your first impression. You have made it robust enough to act on confidently - or to replace if the evidence demands it.

## TRY IT

A 55-year-old male presents with sudden onset abdominal pain, central, radiating to his back. He is pale and sweating. His blood pressure is 102 over 64. Generate your differential list. What is your leading impression? What are the alternatives? What is the most dangerous diagnosis on the list - and what specific finding would either confirm or rule it out?



## PARAMIND SAYS

Paramind has a dedicated AI Differentials tool built exactly for this kind of thinking. Enter your patient's details - age, presenting complaint, vital signs, history - and it generates a differential list with clinical reasoning behind each possibility. Use it after you have already generated your own list and compare your thinking with the output. It is one of the fastest ways to identify the gaps in your differential thinking. Available free - download Paramind and try it on your next scenario.

## Framework 12

# Red Flags and Safety Netting

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## WHAT IT IS

A framework for systematically identifying the clinical features that change everything - and for building in a deliberate check that ensures the serious diagnoses have not been missed before you make your final decision.

## WHY IT MATTERS

Most of the patients you see will not be critically unwell. The majority of 999 calls are not immediately life-threatening. Students sometimes find this surprising - the expectation, shaped by TV dramas and pre-course anxiety, is that every job will be a resuscitation or a major trauma. In reality, a significant proportion of your work will be lower-acuity presentations where the immediate danger is not obvious.

This is precisely where red flags matter most.

A red flag is a clinical feature that, when present, significantly increases the probability of a serious underlying cause. It does not confirm a serious diagnosis. It does not mean the patient is necessarily in immediate danger. What it means is that the serious possibility cannot be dismissed without a reason - and that your

assessment, your decision, and your documentation need to reflect that you actively considered and addressed it.

Students who have not internalised red flag thinking tend to assess presentations at face value. The patient who presents with a headache gets assessed for a headache. The patient with back pain gets assessed for back pain. The possibility that the headache is something sinister, or that the back pain represents an aortic emergency, does not occur to them - not because they are careless, but because they have not yet built the habit of specifically looking for the features that would change the picture entirely.

A red flag is not an alarm. It is a question. It asks: before you close this assessment, have you specifically looked for this?

### HOW IT WORKS

Think of red flag checking like a pre-flight checklist.

A commercial pilot does not run through their pre-flight checklist because they expect something to be wrong. In the vast majority of cases, everything is fine. They run the checklist because the consequences of missing the one time something is not fine are catastrophic - and a systematic check takes ninety seconds and guarantees nothing was overlooked in the rush to get airborne.

Your red flag check works the same way. Before you commit to a clinical decision, you run through the specific features that would indicate a serious underlying cause for this presentation. You do not just hope they are absent. You actively look for them and confirm their presence or absence.

Every clinical presentation has its own set of red flags. You will learn them for specific conditions over time. But the universal red flags - the ones that cut across almost all presentations - are worth having permanently wired in. Sudden onset of severe symptoms. Symptoms that are the worst the patient has ever experienced. Syncope or collapse associated with any complaint. Neurological symptoms appearing alongside a non-neurological complaint. Haemodynamic instability that does not fit the apparent severity of the presentation. A patient who looks more unwell than their story suggests.

Safety netting is the second half of this framework. When you are not conveying a patient to hospital, or when the picture is not fully clear, safety netting means ensuring the patient - and any carers or family - know exactly what to watch for and what to do if things change. It is not a disclaimer. It is a clinical intervention. A patient who has been told clearly what would warrant calling 999 again is significantly safer than one who has not.

### ON SCENE

You are assessing a 38-year-old male with lower back pain following a day of gardening. The pain is muscular in character, reproducible on movement, and his observations are entirely normal. The picture is reassuringly mechanical.

Before you close this assessment, your red flag check runs automatically. Any saddle anaesthesia or changes in bladder or bowel function? No. Any bilateral leg weakness or altered sensation? No. Any urinary retention? No. Any history of cancer that might suggest metastatic disease? No. Any recent significant trauma? No.

All negative. Now you are not just assuming this is mechanical back pain. You have specifically excluded the features that would make it something more serious. That distinction matters - clinically, and in your documentation.

Your safety netting before you leave: if the pain spreads, if you develop any numbness in your groin or inner thighs, if you have any difficulty passing urine or controlling your bowels, call 999 immediately. Do not wait until morning. He nods. He has understood. That is safety netting done properly.

### TRY IT

A 26-year-old female presents with a two-day history of headache, currently rating it four out of ten. She has a history of migraines and thinks this is another one. She has taken paracetamol with partial relief. What are the red flags for headache that you need to specifically exclude before accepting this as a migraine? What would your safety netting look like if you are not conveying her today?



### PARAMIND SAYS

Ask Hollie directly: what are the red flags for this presentation? Give her the complaint, the history, the obs - and ask her to walk you through the features she would be specifically looking for before closing the assessment. Then use Paramind's Scenarios to practise spotting those features under time pressure, before they matter for real. Download Paramind free.

# What Am I Missing?

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## WHAT IT IS

A deliberate, structured pause before committing to a clinical decision - a final check that your own thinking has not led you somewhere that the evidence does not actually support.

## WHY IT MATTERS

Everything in this section so far has been about gathering better information and thinking more rigorously about it. This final framework is different. It is not about the information or the thinking. It is about the thinker.

Your brain is not a neutral processor. It has biases, shortcuts, and tendencies that are deeply built in and largely invisible to you while they are operating. You have already met confirmation bias in Framework 1. But there are others that affect clinical decision-making just as powerfully.

Anchoring - the tendency to over-weight the first piece of information you receive and under-weight everything that follows it. Availability bias - the tendency to over-estimate the probability of diagnoses that come easily to mind, often because you have recently seen them. Premature closure - the tendency to stop gathering information once you have a working diagnosis that feels plausible. These are not character flaws. They are features of human cognition. Every clinician has them. The difference between a safe clinician and an unsafe one is not the absence of these biases - it is the habit of checking for them.

The question is not whether your thinking could be wrong. It almost certainly can. The question is whether you have looked.

## HOW IT WORKS

Think of it like the final proofread before you send an important message.

You have written what you wanted to say. You have checked it once. It reads well. You are ready to send. But you know from experience that the read you do immediately after writing is the least reliable one - your brain fills in what it intended rather than what is actually there. So you pause. You read it again, slowly, with fresh eyes, specifically looking for errors rather than reading for meaning.

The What Am I Missing check is that pause. It is a deliberate interruption of your forward momentum at the point where you are about to commit - before the working impression is finalised, before the convey decision is made, before the management plan is locked in.

The check has four questions. They take thirty seconds. They have saved patients.

First: does the clinical picture actually support my working impression, or have I made the evidence fit? Be honest. If you are stretching to make the findings consistent with your diagnosis, that is a signal.

Second: what have I not assessed that I should have? Have I examined everything relevant? Is there a part of the history I skipped because the picture seemed clear? Is there an observation or investigation I have not done because I thought I already had the answer?

Third: is there anything the patient has told me that I have not adequately explained? A symptom that does not fit the diagnosis, an observation that is inconsistent, a detail in the history that I noted and then moved past without resolving. Unexplained findings are not to be discarded. They are to be accounted for.

Fourth: if I am wrong - what is the most likely alternative, and what are the consequences of missing it? This question forces you to take the possibility of error seriously rather than theoretically.

### ON SCENE

You are with a 61-year-old male you have assessed as having an acute exacerbation of his known COPD. He has a long history of COPD, he smokes, his chest is tight and wheezy, his sats are 88%, and he has responded partially to a nebuliser. The picture fits. You are preparing to convey.

What Am I Missing check.

Does the clinical picture support the working impression? Broadly yes - but his response to the nebuliser was only partial, and his respiratory rate is still 28. That is worth noting.

What have I not assessed? You have not done a 12-lead ECG. In a patient with COPD and hypoxia, right heart strain is a genuine possibility and it would change your management.

Is there anything unexplained? He mentioned briefly that the breathlessness came on quite suddenly this morning rather than gradually - and sudden onset in a COPD patient raises the possibility of a pneumothorax, which would explain the partial response to the nebuliser.

If you are wrong, what is the consequence? A missed pneumothorax in a patient you have treated with nebulisers and conveyed to a medical ward rather than resus. The consequence of missing it is significant.

Thirty seconds. Three things to re-examine before you commit. That is the check.

### TRY IT

You are about to hand over a 78-year-old female you have assessed as having a urinary tract infection with associated confusion. The history fits, the observations are mildly abnormal, and the carer confirms she has had UTIs before that presented this way. Run the What Am I Missing check. Does the picture fully support the impression? What have you not assessed? Is there anything unexplained? What is the most dangerous alternative diagnosis - and have you explicitly looked for it?

#### PARAMIND SAYS



Paramind's After the Call feature is built for exactly this kind of reflection. After a real shift, tell Hollie about a job - speak it or type it - and she will debrief it with you, asking the questions you did not ask yourself on scene. What did you miss? What could you have done differently? What would you look for next time? The more debriefs you do, the sharper your on-scene checking becomes. It is a Pro feature - and one of the most powerful tools in the app for turning experience into genuine learning.



## SECTION FIVE

# Treatment and Decision Making

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Choosing what to do, and being able to say why. Assessment is gathering. Clinical thinking is processing. This section is about the output - the decisions. What to treat, in what order, and how urgently. Whether to stay and work or move and go. And how to use the tools and guidelines available to you as a thinking clinician rather than as a rule-follower who has outsourced the decision to a protocol.

These are the frameworks that determine what actually happens to your patient. Get them right and your treatment is targeted, timely, and defensible. Get them wrong and you are either doing too much, too little, or moving too slowly when speed was the intervention.

**Decisions are where the thinking becomes action. This section bridges the two.**

### **Frameworks in this section:**

14 - The Treatment Ladder

15 - Stay or Go

16 - JRCALC as a Tool, Not a Script

# The Treatment Ladder

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## WHAT IT IS

A framework for prioritising clinical interventions when multiple things need doing at once - so that you are always treating the most important problem first rather than the most visible one.

## WHY IT MATTERS

In a textbook, treatment is straightforward. You identify the problem, you apply the appropriate intervention, you move on. One thing at a time, in a sensible order.

On scene, particularly with a sick patient, you will frequently face a situation where several things need doing simultaneously and there is no obvious order in which to do them. The patient needs IV access. They need analgesia. They need a 12-lead ECG. They need oxygen. Their blood pressure is dropping. Their airway needs reassessing. Their family are asking questions. Your crewmate is waiting for direction.

Students under this kind of pressure often do one of two things. They freeze briefly while their brain tries to process everything at once. Or they grab the nearest problem and deal with it - not because it is the most important, but because it is the most visible, or the one they feel most confident managing.

Neither of these is a treatment plan. A treatment plan is a prioritised sequence of interventions based on a clear principle: deal with what is most likely to harm the patient first.

You cannot do everything at once. So the most important clinical skill is knowing what to do first - and being able to explain why.

## HOW IT WORKS

Think of it like fighting a fire in a building.

A fire crew arriving at a burning building does not split up randomly and tackle whatever flames they can see. They assess the building, identify where the fire is most dangerous, and prioritise accordingly. The stairwell goes first because it is the escape route. The room with people in it goes first because lives are at stake. The car in the car park goes last because it is replaceable. Every decision is driven by the same question: what causes the most harm if we do not address it right now?

Your treatment decisions work on exactly the same logic. At any point on scene, you should be able to look at everything that needs doing and rank it by one criterion:

what happens to my patient if I do not do this in the next thirty seconds? The next five minutes? The next thirty minutes?

Interventions that prevent death or serious deterioration in the next thirty seconds are first. Things that matter within five minutes are second. Everything that is important but not immediately time-critical comes after.

In practice, this means airway and breathing interventions almost always precede circulatory ones, which precede analgesia, which precedes documentation. It means a patient with a dropping blood pressure and a complaint of pain gets their circulation addressed before their pain score recorded. It means the 12-lead ECG that will guide your destination decision is done before the lengthy social history that will not.

The ladder is not rigid. It responds to what you find. If a circulatory intervention reveals an airway problem you had not noticed, you go back up the ladder. The principle stays constant; the order adapts to the patient.

### ON SCENE

You are with a 70-year-old male who has fallen. He has a visible deformity to his right femur, he is in significant pain, and his blood pressure is 94 over 58. He is conscious, his airway is clear, and his breathing is adequate.

Everything on your list feels urgent. The femur needs splinting. The pain needs treating. The hypotension needs addressing. The family want to know what is happening.

The ladder tells you the order. The hypotension is the most immediately dangerous finding - a patient with a fractured femur can lose one and a half litres of blood into the thigh, and that blood pressure tells you it may already be happening. Circulation first: IV access, fluid challenge if indicated, reassess. Pain management second - not because it is less important to the patient, but because the circulatory picture changes how safely you can administer analgesia. Splinting third, which will also help with both pain and haemorrhage control. Documentation and family communication fit around all of this.

One problem at a time. Most dangerous first. That is the ladder.

### TRY IT

You are on scene with a 55-year-old female in anaphylaxis following a wasp sting. She has audible stridor, widespread urticaria, a blood pressure of 78 over 50, and she is becoming increasingly distressed and agitated. List every intervention you can think of. Now rank them using the treatment ladder. What is first and why? What can wait - and for how long?



### PARAMIND SAYS

Paramind's Scenarios put you in exactly these situations - multiple problems, one patient, limited time - and ask you to make the call. The Perform Assessment menu on scene lets you choose which actions to take and in what order, and Hollie will give you feedback on the decisions you made and the ones you did not. Use it alongside the Common Medications section to make sure you know your drugs before you need to reach for them. Download Paramind free and start building the habit of prioritising under pressure.

## Framework 15

# Stay or Go

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### WHAT IT IS

A structured framework for making the convey decision - whether to stay on scene and work, move to hospital immediately, or consider an alternative pathway - when the right answer is not immediately obvious.

### WHY IT MATTERS

The convey decision is one of the most consequential decisions a paramedic makes, and also one of the least explicitly taught. Students are shown how to assess patients, how to treat them, and how to hand them over. The decision that sits between treatment and handover - when to move, how quickly, and where to - is often left as something you are expected to develop an instinct for over time.

That instinct does develop. But in the meantime, students and newly qualified paramedics are making this decision under pressure, on real patients, with real consequences, and often without a framework to hang it on.

Getting it wrong in one direction means keeping a time-critical patient on scene longer than is safe. Getting it wrong in the other direction means moving a patient who needed more on-scene intervention before transport - and arriving at hospital with a patient who has deteriorated in the back of the ambulance without the resources to manage it.

Neither is acceptable. Both happen. A framework helps.

The question is never simply whether to go. It is whether staying longer will help your patient more than moving sooner.

### HOW IT WORKS

Think of it like a set of scales in your head, with time on one side and intervention on the other.

On one side of the scales sits the benefit of staying - the interventions you can provide on scene, the stabilisation that might make the journey safer, the assessment that is not yet complete. On the other side sits the cost of staying - the time the patient spends away from definitive care, the deterioration that might occur during that time, the interventions that only a hospital can provide.

The decision tips when one side outweighs the other. And the framework gives you four questions to load the scales accurately.

First: does this patient need something that only a hospital can provide? If the answer is yes - a CT scanner, a surgeon, a catheter lab, blood products - then the clock is already running. The question is not whether to go but how quickly, and what you need to do before you move to make the journey as safe as possible.

Second: is this patient's condition time-critical? Stroke has a treatment window. STEMI has a treatment window. Sepsis deteriorates on a timeline. Major haemorrhage does not wait. If time is a factor in outcome, staying longer is not a neutral decision - it is an active choice to accept worse outcomes for the sake of on-scene work that may be less important than you think.

Third: is the patient stable enough to move, and will they remain stable during transport? A patient who is deteriorating on scene is likely to continue deteriorating in the back of the ambulance, away from any additional resources you could call. Spending two minutes stabilising before moving is different from spending twenty minutes on scene because you are not sure what to do.

Fourth: is there an alternative pathway that serves this patient better than an emergency department? Hear and treat, see and treat, GP referral, mental health crisis team, falls pathway. The emergency department is not always the right answer - and taking a patient there when another pathway is more appropriate is a decision with its own consequences for both the patient and the system.

## ON SCENE

You are with a 67-year-old male who woke with sudden onset left-sided facial droop, arm weakness, and slurred speech. Onset was approximately fifty minutes ago. His observations are stable. He is alert and frightened.

Run the scales. Does he need something only a hospital can provide? Yes - CT imaging and potentially thrombolysis or thrombectomy, both of which are time-dependent. Is this time-critical? Critically so - the thrombolysis window is narrowing with every minute on scene. Is he stable enough to move? Yes. Is there an alternative pathway? No - this patient needs a stroke centre, directly, now.

The scales tip immediately and decisively. Your on-scene time is the pre-alert, a baseline set of observations, and loading the patient. Everything else happens en route or at hospital. You are going, and you are going now.

## TRY IT

You are with a 42-year-old female with a known history of alcohol dependence. She is confused and unsteady. Her blood glucose is 2.4 mmol/L. You administer oral glucose and her GCS improves from 13 to 15 within ten minutes. She is now alert, oriented, and telling you she does not want to go to hospital. Run the four questions. Does she need something only a hospital can provide? Is her condition time-critical? Is she stable? Is there an alternative pathway? What is your decision - and how do you document and defend it?



## PARAMIND SAYS

Every Paramind Scenario ends with a handover - but to get there, you have to make the stay or go call first. Work through the scenario, form your working impression, and then commit to a destination decision before you see the outcome. Hollie will challenge you on the reasoning, not just the answer. You can also use the AI Differentials tool to pressure-test your working impression before you commit to a pathway. Download Paramind free and practise making defensible decisions before they matter for real.

## Framework 16

# JRCALC as a Tool, Not a Script

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## WHAT IT IS

A framework for using clinical guidelines as a thinking aid that supports and informs your decision-making - rather than as a rulebook that replaces it.

## WHY IT MATTERS

The Joint Royal Colleges Ambulance Liaison Committee guidelines - JRCALC - are the clinical standard for UK paramedic practice. They are evidence-based, regularly updated, and the foundation against which your decisions will be judged if they are ever reviewed. You should know them, use them, and respect them.

But there is a way of using JRCALC that makes you a safer clinician, and a way of using it that creates a false sense of security while quietly undermining your clinical development.

The unsafe way is to treat JRCALC as a decision tree. Patient presents with X. Go to X in the guidelines. Follow the pathway. Arrive at the recommended management. Tick the box. The guideline has been followed, therefore the decision is correct.

The problem with this approach is profound. Guidelines are written for presentations, not patients. They describe what is appropriate for the majority of people who present in a particular way. They cannot account for the 78-year-old with seven comorbidities whose physiological response to illness is fundamentally different from the healthy 40-year-old the guideline was calibrated on. They cannot account for the patient who falls between two presentations. They cannot account for the clinical picture that does not fit neatly into any category. And they absolutely cannot account for the patient who needs something the guideline does not recommend - but whose individual circumstances make it the right call.

JRCALC tells you what is usually right. It does not tell you what is right for this patient, right now. That is your job.

## HOW IT WORKS

Think of JRCALC like a map and your clinical judgement like the driver.

A map is an extraordinarily useful tool. It gives you the roads, the distances, the likely routes. A good driver uses it constantly - checking it, orienting against it, using it to make better decisions than they could make without it. But the map cannot see the roadworks. It does not know about the flooded underpass or the accident that has closed the A-road. The driver has to look at what is actually in front of them and make a decision that the map alone cannot make.

That is exactly the relationship you should have with JRCALC. Use it constantly. Know it well enough that you can navigate it quickly under pressure. Reference it when you are unsure. Let it inform your thinking. But never let it replace the clinical judgement that only you can apply to the specific patient in front of you.

In practice, this means using JRCALC in two ways rather than one. The first is proactive - before a complex job, or when revising, understanding the guideline for a presentation so that you arrive with a clear framework of what is recommended and why. The second is reactive - on scene, using the guideline to check your thinking, confirm your dosing, or consider an option you had not yet thought of.

What it does not mean is arriving on scene, identifying the presentation, opening the app, and following the pathway without applying any independent clinical thought. That is not guideline-guided practice. That is guideline-dependent practice. And guideline-dependent clinicians are genuinely dangerous when the patient in front of them does not fit the guideline.

One more thing worth saying clearly: when you deviate from a guideline - and there will be times when the right clinical decision is to do exactly that - you must be able to explain why. Not defensively. Clearly and professionally. The deviation should be documented, the reasoning should be sound, and if you are unsure whether the deviation is appropriate, that is exactly the moment to call for clinical advice. Deviation without reasoning is not clinical judgement. It is guesswork.

## ON SCENE

You are with an 81-year-old male in acute pulmonary oedema. The JRCALC guideline recommends GTN spray for symptomatic relief in cardiogenic pulmonary oedema, with a blood pressure threshold for safe administration.

His systolic blood pressure is 104. The guideline threshold is typically 90 systolic for GTN administration. On the face of it, the guideline says you can proceed.

But you look at your patient. He is frail. His baseline blood pressure, according to his wife, normally runs around 100. He is on three antihypertensives. His current pressure of 104 is not reassuringly above threshold - it is the result of a failing heart working as hard as it can. GTN that drops his pressure by 20 points does not leave him at 84. It may leave him in cardiogenic shock.

The guideline did not make that call. You did. Because you looked at the patient, not just the number. That is JRCALC as a tool.

## TRY IT

A 34-year-old female in active labour calls 999. The baby is crowning. You are approximately eight minutes from hospital. JRCALC has guidance for imminent delivery. Before you open it: what do you already know? What decisions will you need to make in the next few minutes? Now open the guideline - what does it add to your thinking? What does it not cover that you will need to use your own judgement for?



## PARAMIND SAYS

Paramind's Common Medications section covers the drugs you will encounter most on the road - their indications, doses, contraindications, and the clinical considerations that guidelines alone do not always make explicit. Use it alongside JRCALC rather than instead of it. And when you want to understand the reasoning behind a guideline recommendation, ask Hollie - she can explain the clinical evidence and the physiology behind any protocol in plain English, which is often more useful than reading the guideline cold. Download Paramind free.



## SECTION SIX

# Communication

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Saying the right things to the right people, in the right way.

Paramedic students spend years learning how to assess and treat patients. They spend very little structured time learning how to talk to them - or to the people around them, or to the clinicians they are handing over to, or to their crewmate in the middle of a difficult job.

Communication is not soft skill territory. It is clinical skill territory. A poorly delivered pre-alert can mean a patient arrives at a department that is not ready for them. A clumsy conversation with a frightened family member can undermine everything else you have done well. A crew that does not communicate clearly on scene makes errors that a crew with good closed-loop communication does not.

**This section gives you a framework for every communication challenge you will face on the road - from the first words you say to a patient through to the handover that closes the job.**

### **Frameworks in this section:**

17 - Talking to Patients

18 - ATMIST - Pre-Alert and Handover

19 - Talking to Your GP, 111 and Other Agencies

20 - Difficult Conversations

21 - Talking to Your Crew

Framework 17

## Talking to Patients

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### WHAT IT IS

A framework for communicating with patients in a way that builds trust, gathers better information, and makes every interaction feel human - regardless of the clinical complexity behind it.

### WHY IT MATTERS

You will speak to more patients in your career than you will perform any single clinical intervention. And yet the quality of those conversations is rarely measured, rarely taught in structured detail, and rarely reflected on after the job.

This matters for two reasons that are easy to separate in theory but deeply connected in practice.

The first is clinical. Patients who feel listened to give better histories. They describe their symptoms more accurately. They mention the detail they might otherwise have held back because they did not think it was relevant or because they were not sure you were interested. The quality of your clinical information is directly related to the quality of the conversation you create.

The second is human. The person you are treating is frightened. They may be in pain. They have let a stranger into their home during one of the worst moments of their day. What you say and how you say it determines whether that experience feels safe and dignified, or clinical and transactional. That is not a soft outcome. It is the outcome your patient will remember long after the clinical details have faded.

The first thirty seconds of a patient interaction sets the tone for everything that follows. Make them count.

### HOW IT WORKS

Think of it like tuning a radio.

When you walk through a patient's door, there is a frequency they are broadcasting on - fear, pain, confusion, embarrassment, anger, relief. Your job in the first thirty seconds is to find that frequency and match it. Not to broadcast your own. Not to

arrive with a predetermined tone and impose it on the interaction. To read what this person needs in this moment and adapt.

A patient who is frightened needs calm and certainty. A patient who is in pain needs acknowledgement before information. A patient who is confused needs simplicity and repetition. A patient who is angry needs to feel heard before they will accept reassurance. One size does not fit all - and the clinician who delivers the same scripted introduction to every patient regardless of what the room is telling them will miss the frequency every time.

The framework has three practical layers.

The first layer is your opening. Introduce yourself by your first name, not your role first. Tell them you are there to help and that you have plenty of time, even when you do not feel like you do. Sit or crouch to their level where possible - standing over a patient in a chair is a power dynamic that makes people feel small, and small people give less information. Make eye contact. These are not niceties. They are clinical tools.

The second layer is your language. No jargon that has not been explained. No acronyms. No passive voice that distances you from the patient. Short sentences when someone is distressed. Check for understanding without making the patient feel stupid - not 'do you understand?' but 'just so I am clear, can you tell me in your own words what I said?' One question at a time. And listen to the answer before you move to the next one.

The third layer is your presence. You are not filling in a form. You are talking to a person. Look up from your paperwork. Respond to what they actually say rather than what you expected them to say. When something surprises you, let that be visible - it tells the patient that you are genuinely engaged. And when you need to deliver information that is difficult, do not soften it into meaninglessness. Be honest, be kind, and be clear.

### **ON SCENE**

You arrive to a 79-year-old woman who has fallen. She is embarrassed and distressed. Before you have touched her, before you have done any assessment at all, you crouch down next to her, make eye contact, and say: 'My name is Sarah. You called the right people. Let us just take a breath and sort this out together - we have got time.'

That interaction has taken fifteen seconds. But it has changed the entire job. She is no longer just a fallen elderly patient. She is a person who feels seen, and she will give you a better history, accept your assessment more willingly, and feel significantly less anxious throughout as a direct result.

The clinical outcome begins with the conversation.

### **TRY IT**

A 45-year-old male is sitting on the sofa when you arrive. He is visibly embarrassed. His partner called 999 without telling him, and he is insisting he is fine. He is avoiding eye contact and his arms are crossed. What does the room tell you about his frequency? What do you say first - and what do you deliberately not say? How do you open this conversation in a way that gives you the best chance of getting an accurate history?



### PARAMIND SAYS

Ask Hollie to roleplay a patient for you. Give her the scenario - the age, the presentation, the emotional tone - and ask her to respond as that patient would. Practise your opening. Practise your language. Ask Hollie to tell you when something you said felt clinical rather than human. This kind of conversational practice is completely free in the Paramind chat, and it is one of the most underused tools available to student paramedics. Download Paramind and give it a try today.

## Framework 18

# ATMIST - Pre-Alert and Handover

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### WHAT IT IS

The agreed UK standard for prehospital pre-alert and patient handover to hospital - a structured framework that ensures the receiving team has everything they need, in the right order, to prepare for and receive your patient safely.

### WHY IT MATTERS

The handover is the last thing you do on a job and the moment when your clinical work is transferred to another team. Done well, it is seamless - the receiving clinicians have exactly what they need, the patient's care continues without interruption, and the picture you worked hard to build is preserved intact.

Done poorly, it creates risk. Critical information arrives out of order or not at all. The receiving team forms an inaccurate picture and begins from the wrong starting point. The patient has to repeat their history to a nurse who should already know it. Time is lost. And occasionally - not often, but occasionally - something important gets missed in the gap between your care and theirs.

ATMIST has been agreed across UK ambulance services and emergency departments as the standard structure for both pre-alert calls and on-arrival handovers. The standardisation matters. When every paramedic delivers information in the same order, receiving teams know exactly what is coming next. They can prepare. They can interrupt at the right moment if something needs clarifying. The structure is not just about organisation - it is about safety through predictability.

Age and presentation. Time of onset. Mechanism or medical history. Injuries or clinical findings. Signs - vital signs. Treatment given. That is ATMIST. In that order, every time.

## HOW IT WORKS

Think of ATMIST like a news report.

A good journalist does not start a news story with the background and work up to the headline. They lead with the most important information - who, what, when - and then fill in the context. The reader gets the essential picture immediately and can decide how much detail they want to follow.

ATMIST works the same way. The receiving team gets the essential picture - who this patient is, what is wrong with them, and when it started - within the first two lines. Everything that follows is supporting detail that helps them understand the clinical picture more completely.

Age and presentation leads because it immediately tells the receiving team what kind of patient is coming. A 72-year-old with chest pain and a 22-year-old with chest pain require completely different preparation. Time of onset follows because for many presentations - stroke, STEMI, hypoglycaemia - time is a treatment variable. Mechanism or medical history gives context. Injuries or clinical findings is your assessment in summary. Signs are the vital signs that tell the team how unwell this patient currently is. Treatment given closes the loop, so nobody inadvertently repeats an intervention or is surprised by a drug already on board.

A well-delivered ATMIST takes between sixty and ninety seconds for a medical patient and slightly longer for a trauma patient. It should be delivered confidently, at a pace that allows the team to absorb and write, and without excessive hedging or unnecessary narrative. You are not telling a story. You are transferring a clinical picture.

One important note: the pre-alert ATMIST and the on-arrival ATMIST are not identical. The pre-alert is delivered by radio or phone while you are still en route, and its primary purpose is to ensure the department is ready for your patient. It should be concise - thirty to forty-five seconds - and focused on what the team needs to prepare. The on-arrival handover is more detailed and is delivered directly to the receiving clinician. Both follow the ATMIST structure, but the level of detail differs.

## ON SCENE

Pre-alert, en route with a 68-year-old male with suspected STEMI:

'Pre-alert. Age 68, male, suspected STEMI. Onset of chest pain approximately ninety minutes ago. Significant cardiac history, previous MI in 2019. 12-lead shows ST elevation in leads II, III and aVF - likely inferior STEMI. Current obs: heart rate 78, blood pressure 136 over 84, sats 97% on air, GCS 15. Given 300mg aspirin on scene. ETA eight minutes. Please prepare the catheter lab pathway.'

Forty seconds. The catheter lab team knows exactly what is coming. They are already moving.

### TRY IT

You are en route with a 34-year-old female, 32 weeks pregnant, who collapsed at home. She is now conscious with a GCS of 14. Her blood pressure is 158 over 104. She has a severe headache and is reporting visual disturbances. You have established IV access and are four minutes from hospital. Write your pre-alert ATMIST. Then write the more detailed on-arrival handover. What is different between the two, and why?



### PARAMIND SAYS

Paramind has a dedicated ATMIST Pre-Alert Tool built specifically for this. Enter your patient details and it generates a professional pre-alert script - then gives you coaching tips on what worked and what could be sharper. Use it to practise before your placement assessments, before your OSCEs, and after any scenario where your handover felt less structured than it should have. It is one of the fastest ways to build the habit of consistent, confident handovers. Download Paramind free and find it in the main menu.

## Framework 19

# Talking to Your GP, 111 and Other Agencies

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### WHAT IT IS

A framework for making referral calls and inter-agency communications that are clear, clinically credible, and effective - so that the patient gets the right outcome from the conversation, not just from the assessment.

## WHY IT MATTERS

Not every patient you see will go to an emergency department. Increasingly, good prehospital care means finding the right pathway for each patient - and that often means picking up a phone and talking to someone outside your immediate team.

A GP who needs to accept a telephone referral. A 111 clinical advisor coordinating an alternative pathway. A mental health crisis team being asked to respond. A community falls team. A district nurse. A specialist advice line. These conversations happen daily across UK ambulance services, and the quality of them varies enormously.

Students are almost never taught how to make these calls. They watch their mentors do it, absorb a rough sense of what is expected, and then find themselves on their first solo shift trying to refer a patient to a GP while simultaneously managing the patient, documenting the job, and trying to remember whether they need to give the NHS number first.

A poor referral call creates two risks. The first is that the receiving clinician does not have enough information to make a safe decision - and either refuses the referral, asks for information you have not prepared, or accepts it based on an incomplete picture. The second is that you come across as clinically uncertain, which affects how seriously your assessment is taken. A referral that sounds hesitant gets questioned. A referral that sounds structured and confident gets accepted.

The person on the other end of that call is making a clinical decision based entirely on what you tell them. The quality of your communication is the quality of their information.

## HOW IT WORKS

Think of a referral call like a business case delivered under time pressure.

When someone makes a business case, they do not open with background and hope the listener stays engaged long enough to reach the conclusion. They open with the ask - what they need and why - and then support it with the evidence. The listener knows immediately what is being requested and can evaluate the case as it is being made.

A referral call works exactly the same way. You open with who you are, who the patient is, and what you are asking for. Then you support it with the clinical picture. You do not build up to the request - you lead with it.

The structure that works consistently across all referral calls has five components.

First: identify yourself clearly. Your name, your role, and your call sign or service. This establishes credibility and gives the receiving clinician a reference if they need to call back.

Second: state the patient clearly. Age, name if appropriate to share at this point, and current location.

Third: state what you need and why. Not what you found - what you need from this person. 'I am requesting a same-day GP review for this patient because...' or 'I need advice on an alternative pathway for...' The ask comes before the evidence.

Fourth: deliver the clinical summary. Concise, structured, relevant. The presenting complaint, the key findings, the vital signs, any treatment given. This is your evidence for the ask.

Fifth: confirm the outcome clearly. What has been agreed? Who is responsible for what next? What does the patient need to know? Read back anything you are not certain you have heard correctly.

One specific note on GP calls: GPs are extremely busy. They are making a clinical decision about a patient they cannot see, based entirely on your assessment. Respect their time by being concise, respect their expertise by being clinical, and respect your patient by being their advocate. If a referral is refused and you believe that is not clinically safe, say so professionally and document it. You are not just passing information - you are responsible for the outcome.

## ON SCENE

You are with a 67-year-old male with a two-day history of worsening confusion and a temperature of 38.4. His observations are mildly abnormal but stable, and there are no signs of systemic sepsis. You do not feel he requires an emergency department attendance and you want the GP to advise on the most appropriate pathway.

You call the GP surgery. 'Good afternoon, my name is James, I am a student paramedic with East of England Ambulance Service, call sign Delta 47. I am calling to request a same-day telephone review for one of your patients, a Mr David Collins, 67 years old, currently at his home address on Maple Avenue.

I am requesting a telephone review because I do not feel he requires an emergency department attendance, and I would like you to consider whether a course of antibiotics in the community would be appropriate for him. That is your clinical decision to make - I just want to make sure he has the right person making it.

Clinical picture: two-day history of increasing confusion in a patient with a baseline that his wife describes as sharp and independent. Temperature 38.4, heart rate 94, blood pressure 128 over 76, sats 98% on air, GCS 14 - slightly confused but orientated to person. No signs of systemic sepsis. No new neurological findings. He is on no antibiotics currently and has no known allergies.

We are an emergency resource so we will need to clear the scene, but the patient is safe at home with his wife. Can you confirm whether you are able to facilitate a same-day telephone review?'

Structured, confident, complete. The GP has everything they need to make a safe decision.

## TRY IT

You are with a 19-year-old female who has taken a small intentional overdose of paracetamol approximately three hours ago. She is medically stable, GCS 15, and has engaged well with you. She has an existing mental health care plan and a named community psychiatric nurse. You want to refer to the mental health crisis team rather than conveying to the emergency department. Write out your referral call using the five-component structure. What is your opening? What is your ask? What is your clinical summary?



#### PARAMIND SAYS

Ask Hollie to act as the GP or the 111 clinical advisor on the other end of your referral call. Give her the patient details and the clinical picture, and practise making the call out loud - or by typing it - with Hollie responding as the clinician would. She will tell you if your case was strong enough, what information you missed, and whether the ask was clear. It is free, it is available any time, and it is far better preparation than rehearsing the call silently in your head. Download Paramind and try it before your next placement.

#### Framework 20

## Difficult Conversations

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#### WHAT IT IS

A framework for navigating the conversations that carry the most weight - breaking bad news, managing anger, communicating with a patient or family in crisis - with honesty, compassion, and clinical clarity.

#### WHY IT MATTERS

Nobody teaches paramedic students how to tell a family member that their loved one has died. Nobody teaches them how to manage a patient who is screaming at them. Nobody teaches them how to sit with someone in the worst moment of their life and find something useful to say.

And then those situations happen. On shift, without warning, without a script. And students discover - often in the middle of the conversation - that they had no framework for it at all.

Difficult conversations are not rare. They are a routine part of prehospital practice. A patient refusing treatment who may not have the capacity to do so safely. A family who do not understand why their relative is not being taken to hospital. A bystander who is angry and directing that anger at you. A patient who has just been told something that has changed their life. These conversations happen weekly,

sometimes daily, and the clinicians who handle them well are not naturally gifted communicators - they have learned a framework and they practise it.

You do not need to find the perfect words. You need to be honest, present, and human. That is enough - and it is more than most people get.

## HOW IT WORKS

Think of a difficult conversation like navigating a river rather than crossing a road.

Crossing a road is a problem with a correct solution - you wait for a gap, you cross, you arrive on the other side. A difficult conversation is not like that. It is a river. It has a current, it changes direction, there are unexpected depths. You do not control it. You navigate it. You stay on your feet, you read what is coming, and you adjust.

The framework gives you the tools to navigate. It does not give you a script, because a scripted difficult conversation is one the other person can feel - and it makes everything worse.

For breaking bad news, the framework follows four principles. Prepare the person before you deliver the information - not by softening it into meaninglessness, but by giving them a moment to brace. 'I need to tell you something difficult.' Deliver the information clearly, without medical euphemism. 'He has died.' Not 'he passed away' or 'we lost him' - these phrases are linguistically comfortable for the speaker and deeply confusing for the listener. Then be silent. The silence after bad news is not a gap to fill. It is the space the person needs to begin processing. Finally, follow their lead - what they need in the next five minutes will determine everything you say and do next.

For managing anger, the framework is different. Anger is almost always fear wearing a louder coat. The family member shouting at you in the hallway is frightened for their person. The patient who will not let you near them is frightened of what you might find. Your first job is not to defend yourself or to manage the behaviour. It is to acknowledge the feeling underneath it. 'I can see how frightened you are. That makes complete sense. Let me tell you what I know.'

For a patient in crisis - a mental health emergency, a moment of acute distress - the framework is presence before intervention. You do not fix a person in crisis. You sit with them in it, without rushing them toward resolution, until they are ready to move. Your calm is the intervention. Your willingness to stay and not be overwhelmed by their distress is what makes the conversation possible.

## ON SCENE

You are in a living room. A 34-year-old male is in cardiac arrest. You and your crewmate have worked the arrest for thirty-five minutes. The rhythm is asystole throughout. It is not survivable. You have made the decision to cease resuscitation.

His wife is in the kitchen. You have asked her to come through. You sit down with her. You do not stand above her.

'Mrs Harrison, I need to tell you something very difficult.'

She looks at you. She already knows.

'We have done everything we possibly can for David. But I have to tell you that he has died. I am so sorry.'

Then silence. You do not move. You do not look at your watch. You do not reach for your paperwork. You are completely present with her in this moment, and you will stay here for as long as she needs.

That is the whole framework. It is not complicated. But it takes practice to deliver without flinching - and most students have never practised it at all.

### TRY IT

A 78-year-old male with a known DNAR in place has deteriorated at home. His daughter met you at the door and told you her father does not want resuscitation. When you confirm that you will be following his wishes and not attempting resuscitation, she becomes distraught and says: 'You have to do something. You cannot just let him die.' How do you respond? What do you acknowledge first? What do you explain, and how? How do you hold your clinical position - which is legally and ethically correct - while being genuinely compassionate toward someone in acute grief?



### PARAMIND SAYS

Difficult conversations are the hardest thing to practise because they feel wrong to rehearse. But Hollie is a safe space to do exactly that. Tell her the scenario and ask her to respond as the family member, the angry patient, or the person in crisis. Practise what you say, how you say it, and what you do with the silence. Then use Paramind's After the Call feature to debrief the real difficult conversations you experience on placement - because the ones that stay with you are the ones that teach you the most, if you take the time to reflect on them properly. Both features are in the app. Download Paramind free.

# Talking to Your Crew

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## WHAT IT IS

A framework for communicating clearly and effectively with your crewmate on scene - so that both of you always know what is happening, what is needed, and who is doing what.

## WHY IT MATTERS

In aviation, crew resource management - the discipline of structured communication between people working together in high-stakes environments - is credited with saving thousands of lives. The insight behind it was uncomfortable: many crashes were not caused by a single catastrophic failure. They were caused by small communication breakdowns between competent, experienced crew members who each had a piece of the picture but were not sharing it effectively.

Prehospital care has the same dynamic. Two clinicians, a complex patient, a high-pressure environment, limited information, and time running against them. The clinical knowledge between them is often sufficient to manage the situation well. But if the communication between them is assumed rather than explicit - if each believes the other knows what they know, is doing what they think they are doing, and will act when they expect them to act - the system develops gaps. And gaps, in critical situations, become errors.

Students often underestimate this. They focus - quite reasonably - on their own clinical performance. But clinical performance on a double-crewed ambulance is not an individual sport. How well you communicate with your crewmate is as clinically significant as how well you assess the patient.

Do not assume your crewmate knows what you know. Say it. Do not assume they heard your instruction. Confirm it. Do not assume the task is done. Check it.

## HOW IT WORKS

Think of it like the communication protocol used by surgical teams in theatre.

Before a surgical procedure, a structured briefing happens. Everyone in the room states their role, the plan is confirmed, concerns are raised before a single incision is made. During the procedure, instructions are closed-loop - given, confirmed, and acknowledged. After the procedure, a debrief identifies anything that went unexpectedly and anything that should change next time.

You are doing the same thing, faster, with two people. The principles are identical.

Closed-loop communication is the single most important tool in this framework. When you give an instruction, you wait for verbal confirmation that it has been received and understood. When you receive an instruction, you repeat it back before you act on it. Not every time - routine tasks in a stable situation do not require the formality of full closed-loop. But anything critical, anything time-sensitive, anything that could cause harm if done incorrectly or not done at all - those get the full loop.

The framework also covers the shared mental model - the idea that both crew members need to have the same understanding of what is happening and what the plan is. Students sometimes know what they are thinking and forget that their crewmate cannot see inside their head. Narrating your clinical reasoning briefly - 'I think this is cardiac in origin, I am going to get a 12-lead while you do obs, then we are going to move' - takes ten seconds and ensures that both of you are working from the same picture.

Speaking up is the third component - and the hardest one, particularly for students. When you notice something your crewmate has missed, or when you disagree with a decision, or when something does not look right and you cannot immediately explain why - you say so. Not aggressively. Clearly and directly. 'Can we just pause for a second - I am not happy with his colour and I want to reassess his airway.' A crew where only the more senior person's observations count is a crew that makes more errors than it should.

### ON SCENE

You are managing a cardiac arrest. You are doing compressions. Your crewmate is managing the airway and operating the defibrillator.

'Charging to 200 joules,' your crewmate says.

'Copy, pausing compressions,' you respond, and stop. You visually check that you are clear.

'All clear - shocking now.'

'Shock delivered. Resuming compressions.'

'Got it - two-minute cycle, I will tell you when to pause for rhythm check.'

Every instruction confirmed. Every action acknowledged. Nobody is guessing what the other person is doing or about to do. The communication is so automatic that it frees both clinicians to focus entirely on the patient.

That level of crew communication does not happen by accident. It is built through deliberate practice, consistent habit, and a shared understanding that communication is part of the clinical intervention - not a background feature of it.

### TRY IT

You are on scene with your crewmate, managing a patient with suspected sepsis. You have formed a working impression and you want to communicate

it clearly to your crewmate before you move to treatment. Practise the shared mental model out loud. In three sentences, tell your crewmate what you think is going on, what your plan is, and what you need them to do. Then think: is there anything your crewmate might be seeing that you have not yet accounted for? How would you create the space for them to raise it?

### PARAMIND SAYS



After a complex job on placement, use Paramind's After the Call feature to debrief the communication as well as the clinical decisions. Tell Hollie how you and your crewmate worked together - what was said, what was assumed, what was missed. Ask her to identify the moments where closed-loop communication would have changed an outcome. The best crew communication is built through reflection on the jobs where it was not quite right, not the ones where everything went smoothly. Download Paramind and make the debrief part of your routine.



## SECTION SEVEN

# When It Goes Wrong

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Thinking clearly under extreme pressure.

Every framework in this book has been about performing well. This section is about something different. It is about what happens when performance starts to break down - when the pressure is too high, the information is too much, the situation is deteriorating faster than you can manage it, and your own thinking becomes part of the problem.

This is not a comfortable section to read. It asks you to think about the ways your own mind can fail you, and the conditions that make those failures more likely. It asks you to take fatigue, stress, and cognitive limits seriously as clinical variables - not character weaknesses, but genuine factors that affect patient safety.

**The paramedics who handle the worst jobs with the most composure are not the ones who never feel pressure. They are the ones who have learned what pressure does to their thinking - and have frameworks ready for when it starts to happen.**

**Frameworks in this section:**

22 - Fixation Error

- 23 - Cognitive Overload
- 24 - The Deliberate Reset
- 25 - Human Factors on the Road

## Framework 22

# Fixation Error

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### WHAT IT IS

A framework for recognising when your thinking has locked onto a single explanation and stopped looking - and for breaking out of that lock before it harms your patient.

### WHY IT MATTERS

Fixation error is one of the most well-documented causes of clinical error in emergency medicine. It has a deceptively simple mechanism: you form a working diagnosis, the diagnosis feels right, and your brain stops gathering evidence and starts confirming what it already believes.

It does not feel like an error when it is happening. It feels like clinical confidence. The pieces fit. The picture makes sense. You know what this is. The problem is that the pieces that do not fit have quietly been set aside - not deliberately, not dishonestly, but because the human brain is extraordinarily efficient at filtering out information that contradicts a settled conclusion.

The conditions that make fixation error more likely are the conditions that define prehospital care. Time pressure. High cognitive load. Emotional intensity. A patient who is deteriorating. A crewmate who has already agreed with your initial impression. All of these narrow thinking. All of them make it harder to step back and ask whether the picture you have built is actually the picture that is there.

Students are particularly vulnerable - not because they are less capable, but because they have fewer stored clinical patterns to compare against. When you find a pattern that fits, the pull toward it is strong, because the alternative is uncertainty. And uncertainty on scene is deeply uncomfortable. Fixating on an answer, even an incomplete one, feels more manageable than holding multiple possibilities open simultaneously.

The moment a diagnosis starts to feel certain is the moment to ask one more question: what does not fit?

### HOW IT WORKS

Think of fixation error like a satellite navigation system that has lost signal but kept giving directions.

You set off on a journey. The sat nav knows where you started and where you are going, and for the first part of the route everything is correct. But somewhere along the way the signal drops. The sat nav does not tell you this. It keeps confidently directing you - turn left here, continue for three miles - based entirely on where it thinks you should be rather than where you actually are. You follow it. And you end up somewhere that bears no relationship to your destination.

Fixation error works exactly the same way. Your clinical thinking sets off in a direction. The initial information supports it. But then new information starts to arrive that does not quite fit the route - and instead of recalculating, you keep following the original direction, filtering the new information through the assumption that you are still on course.

The break-out framework has three steps, and they work best if you build the habit of running them before you need them rather than only when things are going wrong.

Step one: name the diagnosis you are working to. Not privately - out loud, or at least explicitly in your own thinking. 'I am working to a diagnosis of X.' This matters because named assumptions are easier to challenge than assumptions that are simply floating in the background of your clinical reasoning.

Step two: actively seek the contradicting evidence. Not the evidence that supports X - you have already found that. Specifically look for the finding that does not fit, the symptom that X does not explain, the detail in the history that you have noted but not resolved. If you cannot find any contradicting evidence, that is reassuring. If you find it and have been ignoring it, that is the fixation.

Step three: consider the alternative out loud. Even briefly. Even if you immediately return to your original impression. Saying 'could this be Y instead?' - to yourself or to your crewmate - breaks the momentum of fixation and reintroduces the diagnostic openness that pressure tends to close.

## ON SCENE

You are called to a 47-year-old female found collapsed at home by her neighbour. The neighbour tells you she has been very low lately, that there are empty wine bottles in the kitchen, and that she has been struggling since her divorce. Before you have even reached the patient, the picture has formed: a woman in crisis, probably intoxicated, possibly taken something.

She is unresponsive on the sofa. She smells faintly of alcohol. Her breathing is slow. You are now working to a suspected overdose - possibly alcohol, possibly medication. You check the kitchen for empty packets. You find a glass with some wine in it. The picture fits. You begin your assessment with that lens firmly in place.

Your crewmate is getting IV access. You are preparing to contact the toxicology line. And then - almost as an afterthought - you check her blood glucose. It reads 1.8 mmol/L. She is a type 1 diabetic in severe hypoglycaemia. There is an insulin pen on the coffee table that you walked past when you came in. There are no empty medication packets anywhere. The wine glass has barely been touched.

The neighbour's narrative was not wrong - she has been struggling. But it handed you a diagnosis before you had assessed a single clinical sign, and you accepted it. The blood glucose should have been checked within the first two minutes. It was not, because the overdose framing made it feel unnecessary. That is fixation error - not dramatic, not obvious, just a quiet narrowing of thinking that nearly sent this patient to the wrong place for the wrong treatment.

The break-out framework saved her. The habit of asking what does not fit - before you commit - is the difference between a near miss and a significant harm.

### TRY IT

You have been on scene for twelve minutes with a 44-year-old female who you are managing as a severe asthma attack. She has had asthma since childhood and her peak flow confirms significant obstruction. She has received two salbutamol nebulisers with only partial improvement. Run the break-out framework. Name your working diagnosis. Now actively look for what does not fit. What would a fixation error look like on this job - and what is the finding that might break you out of it?



### PARAMIND SAYS

After a shift, bring a job to Paramind's After the Call feature - specifically one where you were very certain about your working impression early on. Tell Hollie what you decided and when you decided it. Ask her to challenge you: what did you not look for? What finding did you explain away? What might fixation error have looked like on that job? This kind of deliberate, structured reflection is how you build the habit of questioning your own certainty - before it costs a patient something. It is a Pro feature and one of the most clinically valuable things in the app.

# Cognitive Overload

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## WHAT IT IS

A framework for recognising when your brain has hit its processing limit - and for managing that limit deliberately rather than pushing through it and making errors you could have avoided.

## WHY IT MATTERS

Your brain has a working memory - a temporary space where it holds and processes the information currently in use. It is extraordinarily capable. But it is not unlimited. And when the demands placed on it exceed its capacity, performance degrades. Not gradually and visibly, like a battery running down. Abruptly and silently, like a circuit breaker tripping.

When cognitive overload hits, the first things to go are the higher-order functions - the deliberate, analytical thinking that sits at the top of your clinical decision-making. Pattern recognition becomes unreliable. Working diagnoses become sticky. Important details stop registering. You start making the kind of mistakes that, reviewed calmly afterwards, are difficult to explain - because in a calm, non-overloaded state you would never have made them.

The prehospital environment is a cognitive overload machine. Multiple simultaneous information streams. Physical demands layered on top of mental ones. Emotional intensity from patients and families. Uncertainty about the diagnosis. Radio traffic. Equipment that needs setting up. A crewmate who needs direction. Time pressure that makes everything feel urgent simultaneously.

Students hit cognitive overload faster than experienced clinicians - not because they are less intelligent, but because experienced clinicians have automated more of the routine processes. When experienced paramedics do their primary survey, they are not consciously working through each step. It runs partly on autopilot, freeing working memory for the complex clinical decisions that genuinely need it. Students are consciously managing every step, which means their working memory fills up faster and there is less capacity left for the thinking that matters most.

Cognitive overload is not a personal failing. It is a system reaching its limit. The response is not to try harder. It is to manage the load.

## HOW IT WORKS

Think of your working memory like a whiteboard.

A whiteboard has a fixed surface area. You can write a lot on it if the writing is small and organised. But if you start writing in large letters, drawing diagrams, and adding

urgent notes in the margins without erasing anything, you run out of space - and new information literally has nowhere to go. The response is not to write faster or to push the board to hold more than it physically can. The response is to erase what is no longer needed and organise what remains.

Managing cognitive overload on scene works on exactly the same principle. You reduce the load by offloading, prioritising, and simplifying.

Offloading means externalising information that does not need to stay in your head. Write it down. Say it out loud to your crewmate. Use the Patient Report Form as a thinking tool rather than just a documentation exercise. Every piece of information that leaves your working memory and goes somewhere external frees up space for the processing that cannot be offloaded.

Prioritising means consciously narrowing your focus to the single most important thing at this moment. Not everything that needs doing - just the one thing that needs doing first. Cognitive overload is often made worse by the feeling that everything is equally urgent. It rarely is. The treatment ladder from Framework 14 is directly useful here - it tells you exactly what to prioritise when your brain cannot hold the whole picture at once.

Simplifying means reducing the complexity of what you are trying to manage. Call for backup earlier rather than later. Hand a task to your crewmate rather than carrying it yourself. Accept that in a genuinely overwhelming situation, doing a few things well is better than attempting everything and doing it all poorly. Asking for help is not a sign of weakness. It is a sign of someone who understands their own cognitive limits and manages them professionally.

## ON SCENE

You arrive to a road traffic collision. One vehicle involved. Two patients - a driver and a front-seat passenger. The driver is conscious but trapped. The passenger has self-extricated and is wandering in the road. Fire service are not yet on scene. Traffic is building. Your crewmate is on the radio calling for backup.

Your whiteboard is filling fast. Scene safety. Two patients to triage. Trapped patient with unknown injuries. A confused, mobile patient creating a secondary hazard. No fire service. Growing crowd.

You feel the overload beginning. The response is not to think faster. It is to offload and prioritise.

Out loud, to your crewmate: 'I am going to the trapped driver - highest priority. Can you get the passenger out of the road and do a primary survey. Call me immediately if he deteriorates.'

Two tasks. Two people. Clearly allocated. The whiteboard just got significantly cleaner. You can think again.

## TRY IT

You are alone - your crewmate is managing the airway of a critically unwell patient in the back of the ambulance. You are driving to hospital and simultaneously trying to update your pre-alert, monitor the patient through the glass, answer a radio call from Control, and remember whether you gave the second dose of medication. What do you do first? What can wait? What gets offloaded and how? At what point do you pull over - and why is that sometimes the right clinical decision?

#### PARAMIND SAYS



Paramind's Readiness Score puts you under genuine time pressure - fifteen seconds per question, no pausing, no going back. It is not just a knowledge test. It is a controlled experience of working under cognitive load, and it reveals how your thinking changes when the clock is running. Use it regularly to understand your own performance under pressure, not just when you feel ready. The score is less important than what you learn about yourself from taking it. It is free - download Paramind and try it today.

# The Deliberate Reset

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## WHAT IT IS

A deliberate thirty-second pause in a deteriorating or unclear situation - a structured reset that interrupts the momentum of a job that is not going well and creates the space to think clearly before continuing.

## WHY IT MATTERS

There is a powerful and dangerous instinct in prehospital care to keep moving. To keep doing things. To interpret action as progress and stillness as failure. When a job is going badly, this instinct intensifies - the worse things get, the more urgently you feel the need to do something, anything, to change the trajectory.

Sometimes that instinct is correct. A patient in cardiac arrest needs continuous, high-quality CPR, not a pause for reflection. A patient with a catastrophic haemorrhage needs haemorrhage control, not a thirty-second think.

But there is another category of deteriorating situation - one that is far more common - where the instinct to keep moving is actively making things worse. Where the team has been doing the same ineffective things for several minutes without stopping to ask whether those things are the right things. Where fixation error is operating quietly in the background. Where a new piece of information has arrived that nobody has stopped to integrate because everyone is too busy continuing the plan they started with.

In these situations, the most clinically productive thing you can do is stop. Completely. For five minutes, or even two. Call a brief halt to the intervention. Step back physically from the patient. Look at the whole picture with fresh eyes. Ask the question that nobody has asked yet.

This is The Deliberate Reset. And it takes more courage than almost anything else in this book.

Stopping when a job is going badly feels like giving up. It is the opposite. It is the most deliberate, disciplined clinical act available to you.

## HOW IT WORKS

Think of The Deliberate Reset like a pit stop in a motor race.

A racing car does not pull into the pit lane because it has given up on winning. It pulls in because the people who have been watching the race from the outside - with a clearer view than the driver has from inside the cockpit - have identified that something needs to change. The tyres are wearing incorrectly. The fuel strategy

needs adjusting. A mechanical issue is developing that the driver cannot feel yet but the data is showing.

The pit stop costs time. But the alternative - continuing on deteriorating tyres at full speed - costs more. The brief pause and reset makes the rest of the race possible.

The Deliberate Reset on scene works the same way. You call the pause. You physically step back. You do four things in the time you have created.

First: reassess the patient from the beginning. Not from where you left off - from the beginning. A fresh set of observations. A fresh primary survey. Look at the patient as if you have just walked through the door. What do you see now that you might not have seen, or might have dismissed, when you first arrived?

Second: reassess the plan. What have you done? Has it worked? If the patient has not responded to your interventions, is it because the interventions are correct but need more time - or because the interventions are directed at the wrong problem?

Third: reassess the diagnosis. Is your working impression still the most likely explanation for everything you are seeing? Are there findings that it does not account for? Is there an alternative on the differential list that deserves more serious consideration now than it did fifteen minutes ago?

Fourth: ask for a fresh perspective. If your crewmate has been managing the airway while you have been managing the clinical picture, they may have noticed something you have not. If there is another clinician on scene, use them. A fresh pair of eyes on a deteriorating job has genuine clinical value - not as a challenge to your competence, but as an additional data point.

## ON SCENE

You have been managing a 55-year-old male with severe breathlessness for nine minutes. He received nebulised salbutamol for presumed bronchospasm. His breathing has not improved. His sats have dropped from 90% to 86% despite oxygen therapy. He is becoming more fatigued.

The instinct is to give another nebuliser. To do something.

Instead, you call The Deliberate Reset.

You step back. Fresh primary survey. His trachea is deviated slightly to the right - something you either missed or was not present when you first assessed him. His breath sounds on the left are absent.

The diagnosis has just changed entirely. This is not bronchospasm. This is a tension pneumothorax developing in a patient you have been treating for asthma for nine minutes. The treatment for asthma is not the treatment for a tension pneumothorax. The pause just changed everything.

Thirty seconds of stillness. A completely different clinical outcome.

## TRY IT

You are eight minutes into managing a 70-year-old female who collapsed at home. She is in a peri-arrest state - conscious but barely, GCS 8, heart rate 38, blood pressure 74 over 40. You have given atropine with minimal effect. Your crewmate is establishing IV access for a fluid challenge. You call The Deliberate Reset. Walk through the four steps. What do you reassess? What does the fresh primary survey tell you? Is the plan right? Is the diagnosis right - and if atropine has not worked, what does that suggest about the rhythm and the underlying cause?

### PARAMIND SAYS



Ask Hollie to run a deteriorating scenario with you. Tell her the patient, the presentation, and what you have done so far - then ask her to play the job forward and tell you when things are not improving. Practise calling The Deliberate Reset in that moment. What do you reassess? What changes? Use the Cardiac Arrest Simulator for the highest-acuity version of this - it puts you in a resuscitation that does not follow a simple pathway and asks you to adapt in real time. Download Paramind free and find the simulator in the main menu.

## Framework 25

# Human Factors on the Road

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### WHAT IT IS

A framework for understanding how fatigue, stress, distraction, and the conditions of shift work affect clinical decision-making - and for managing those effects honestly rather than pretending they do not exist.

### WHY IT MATTERS

Human factors is the study of how human performance is affected by the environment, the system, and the conditions in which people work. In aviation, human factors research transformed safety. In surgery, it led to the WHO surgical checklist. In prehospital care, it is still catching up - partly because the culture of emergency services has historically valued toughness over honesty about human limits.

That culture is changing. But it changes slowly, and in the meantime students enter a profession where the expectation - often unspoken, sometimes explicit - is that you should be able to perform at full capacity regardless of how long you have been on

shift, how many difficult jobs you have run back-to-back, how little you have eaten, and how much the last job affected you.

This expectation is not just unrealistic. It is dangerous. Because the things that degrade human performance - fatigue, hunger, emotional residue from a difficult call, stress from outside work, the cumulative weight of a hard shift - do not announce themselves. They operate quietly in the background, narrowing thinking, slowing processing, increasing the likelihood of the errors covered in the previous three frameworks.

You cannot always change the conditions. Twelve-hour shifts exist. Back-to-back cardiac arrests happen. Difficult jobs come in clusters. What you can change is your awareness of how those conditions affect you, and what you do about it.

Knowing that you are not at your best is a clinical finding. Ignoring it is a clinical risk.

## HOW IT WORKS

Think of it like checking your own instruments before you fly.

A pilot completes a pre-flight check of the aircraft before every departure. But a responsible pilot also does a personal check - am I fit to fly? Have I had enough sleep? Am I affected by medication, stress, or illness that could impair my judgement? This check is not optional. It is a regulatory requirement. And the answer is not always yes.

You cannot do a formal pre-flight check before every shift. But you can build the habit of honest self-awareness about the factors that affect your performance - and you can know what to do when those factors are present.

Fatigue is the most studied and the most significant. Sleep deprivation affects reaction time, decision-making, and emotional regulation in ways that are directly measurable and clinically relevant. After seventeen hours without sleep, cognitive performance is equivalent to a blood alcohol level of 0.05. Most paramedics will, at some point in their career, work shifts that push well beyond that threshold. Knowing this does not mean you refuse to work. It means you are more deliberate about checking your own reasoning, more likely to use the frameworks in this book rather than relying on intuition alone, and more willing to verbalise uncertainty and ask for a second opinion.

Emotional carry is the second factor - and the one least talked about. Paramedics deal with death, trauma, and human suffering as a routine part of their working day. The professional expectation is often to process this efficiently and move on. Some people can. Many cannot, and the ones who pretend they can accumulate a weight that affects everything they do clinically - not dramatically, but persistently. A clinician who is still carrying the paediatric arrest from two jobs ago is not fully present for the patient in front of them. That is not a character weakness. It is physiology.

The practical framework has three components. Awareness - knowing which conditions are present and being honest with yourself about how they are affecting

you. Adjustment - changing how you work in response to those conditions. More deliberate checking. More verbalised reasoning. Lower threshold for asking your crewmate to lead. Earlier calls for backup. And access - knowing how to access support when the cumulative weight of the job becomes something you cannot manage alone. Your trust's occupational health team, peer support programmes, and clinical supervision all exist for this reason. Using them is not weakness. It is the same professional responsibility as calling for clinical advice when you are uncertain about a patient.

### ON SCENE

It is the fourth job of a night shift. The third has been a traumatic paediatric cardiac arrest - a child who did not survive. You are now being sent to a 60-year-old male with chest pain.

Be honest with yourself about what you are carrying into this job. Your emotional state is not neutral. Your focus is not where it usually is. Your threshold for distress is lower than it was six hours ago.

This does not mean you cannot do the job well. It means you do it more deliberately. You run your primary survey consciously, step by step, rather than relying on automaticity that the fatigue and emotional load has partially disrupted. You narrate your clinical reasoning to your crewmate. You use The Deliberate Reset if the picture is unclear rather than pushing forward on an impression you are not sure about. And when the shift ends, you do not simply go home and expect sleep to reset everything. You talk to someone - a crewmate, a supervisor, a friend who understands - because the job you are carrying deserves to be put down properly rather than buried.

### TRY IT

Think about the last time you felt genuinely not at your best - tired, stressed, emotionally affected by something. Now think: if you had been called to a complex job in that moment, what would have been different about your clinical performance? What errors are you most vulnerable to when you are fatigued? What are you most vulnerable to when you are emotionally affected? What is your plan - practically, specifically - for managing those vulnerabilities when they are present?

### PARAMIND SAYS



Use Paramind's After the Call feature not just for the clinical debrief but for the human one. After a hard shift, after a job that has stayed with you, tell Hollie what happened - not just what you did clinically, but how the job felt and what it is still doing to you. She will not judge it. She will help you process it, identify what you are carrying, and point you toward the right kind of support if what you need goes beyond what a debrief can give you. That reflection earns CPD credit too - because learning from the human experience of the job is as professionally valuable as learning from the clinical one. Download Paramind and make the debrief a habit.





## CLOSING CHAPTER

# The Gap Between Knowing and Doing

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You made it to the end.

Twenty-five frameworks. Seven sections. A lot of reading. And if you have been honest with yourself along the way - really honest - you will have recognised yourself in some of the mistakes. The fixation. The mechanical ABCDE. The history that collected information without actually listening. The convey decision made on instinct rather than structure.

That recognition is not failure. That recognition is exactly where learning begins.

I want to tell you something that nobody told me early enough, and that I think every student paramedic deserves to hear.

The best paramedics I have ever encountered are not the ones who stopped questioning. They are the ones who never did.

Not the ones who had all the answers. The ones who kept asking the questions.

What is going on here? What am I missing? Could this be something else? Is my plan the right plan? What would I do differently next time?

Those questions do not stop after qualification. They do not stop after five years, or ten, or thirty. The paramedics who are genuinely extraordinary at their work are not extraordinary because they know more than everyone else. They are extraordinary because curiosity has become a professional habit - a reflex as automatic as checking an airway or taking a blood pressure. They are still asking questions at the end of every shift that most people stopped asking in their second year.

| Expertise is not the absence of questions. It is the quality of them.

The frameworks in this book are not the destination. They are the scaffolding. They give your thinking a structure to hang on while your experience builds - and as your experience builds, the scaffolding becomes less visible. The frameworks stop feeling like frameworks and start feeling like instinct. Not because you have left them behind, but because they have become part of how you think.

That process takes time. It takes repetition. It takes more calls than any student gets in a three-year degree, and more deliberate reflection than most clinicians manage in an entire career.

But it starts now. With what you have just read. With the first time you stand on scene and feel the structure of Framework 1 quietly operating in the background before you have even knocked on the door. With the first history you take where you actually follow the threads instead of just collecting the information. With the first time a job goes wrong and you call the Deliberate Reset instead of pushing through on an impression you are not sure about.

It also starts with something smaller and more immediate than any of that.

It starts with what you do after this job. And the job after that.

Here is the honest truth about learning in prehospital care: experience is not enough on its own. Unexamined experience does not automatically become expertise. You can run a thousand calls and learn relatively little from them if you never stop to ask what the call was teaching you.

The paramedics who grow fastest are not the ones who do the most jobs. They are the ones who think most carefully about the jobs they do. Who debrief the difficult ones - not just the clinical decisions, but the thinking behind them. Who catch their own fixation errors before someone else has to point them out. Who come off a shift carrying a question rather than just a set of completed paperwork.

| Every call is a teacher. The question is whether you are paying attention.

I built Paramind because I wanted to give students more repetitions than placement alone can provide - more scenarios, more histories, more decisions, more feedback.

But I also built it because I wanted to make the reflective habit easier. Because I know that sitting down to debrief a difficult call at the end of a twelve-hour shift is hard. And I know that having someone to debrief it with - someone who asks the right questions, who does not judge the uncertainty, who helps you find what the call was trying to teach you - makes it significantly more likely to actually happen.

That is what Hollie is for. Not just to answer your clinical questions, although she will absolutely do that. But to help you build the habit of asking them in the first place.

The gap between knowing and doing is real. You have read twenty-five frameworks today. Understanding them and owning them under pressure are two entirely different things - and I told you that on page one, because I wanted you to know it going in.

But here is what I did not say on page one, because I wanted to save it for here.

The gap closes. Not all at once. Not on a schedule. But with every call you think carefully about, every debrief you actually do, every time you catch yourself locked onto a diagnosis and deliberately ask what else this could be - the gap closes. The scaffolding becomes invisible. The questions get sharper. The instinct gets more reliable.

And one day - you will not know exactly when - you will walk into a job, take one look at the patient, and feel something fire. And you will trust it enough to act on it. And you will be right. Not because you got lucky, but because years of deliberate, curious, questioning practice built the template that made the recognition possible.

That is who you are becoming. Keep going.

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## Ready to close the gap?

Paramind is free to download and gives you immediate access to Hollie, clinical scenarios, the AI Differentials tool, Flashcards with spaced repetition, and the Readiness Score. Upgrade to Pro when you are ready to unlock the full library - including the ATMIST Pre-Alert Tool, ECG practice, A&P Connections, After the Call debriefs, and CPD certificates.

Every feature in this app exists because of a gap that paramedic students told us they had. Every time Hollie explains something in plain English, every time a scenario puts you on scene with a patient who does not follow the textbook, every time a debrief asks you the question you did not ask yourself - that is the gap closing.



Download **paramind** free at [paramind.co.uk](https://paramind.co.uk)

See you on scene.

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### **Educational Disclaimer**

This book is an educational support tool intended for student paramedics and those interested in prehospital clinical thinking. It does not constitute clinical advice and is not a substitute for professional training, formal education, or clinical judgement. All clinical decisions must adhere to current JRCALC guidelines and your employing trust's protocols. In any emergency situation, always seek senior clinical advice.

The scenarios and examples contained in this book are fictional and created for educational purposes only.

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